

Submission Data File

General Information	
Form Type*	10-Q
Contact Name	Min Jung
Contact Phone	212-402-6868
Filer Accelerated Status*	Not Applicable
Filer File Number	
Filer CIK*	0000885462 (GULF RESOURCES, INC.)
Filer CCC*	*****
Filer is Shell Company*	N
Filer is Smaller Reporting Company	Yes
Confirming Copy	No
Notify via Website only	Yes
Return Copy	No
SROS*	NASD
Period*	09-30-2020
Emerging Growth Company	No
Elected not to use extended transition period	No
(End General Information)	

Document Information	
File Count*	5
Document Name 1*	e620072_10q-gulf.htm
Document Type 1*	10-Q
Document Description 1	
Document Name 2*	e620072_ex31-1.htm
Document Type 2*	EX-31.1
Document Description 2	
Document Name 3*	e620072_ex31-2.htm
Document Type 3*	EX-31.2
Document Description 3	
Document Name 4*	e620072_ex32-1.htm
Document Type 4*	EX-32.1
Document Description 4	
Document Name 5*	image_001.jpg
Document Type 5*	GRAPHIC
Document Description 5	Graphic
(End Document Information)	

Notifications	
Notify via Website only	Yes
E-mail 1	beishengrong@vip.163.com
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**UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549**

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2020

Or

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from _____ to _____

Commission File Number: 001-34499

GULF RESOURCES, INC.

(Exact name of registrant as specified in its charter)

Nevada

(State or other jurisdiction of incorporation or organization)

13-3637458

(I.R.S. Employer Identification No.)

Level 11, Vegetable Building, Industrial Park of the East City,
Shouguang City, Shandong, China
(Address of principal executive offices)

262700
(Zip Code)

Registrant's telephone number, including area code: +86 (536) 567 0008

Securities registered pursuant to Section 12(b) of the Act:

<u>Title of each class</u>	<u>Trading Symbol (s)</u>	<u>Name of each exchange on which registered</u>
Common Stock, \$0.0005 par value	GURE	NASDAQ Global Select Market

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically, every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company" and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer
Non-accelerated filer

Accelerated filer
Smaller reporting company
Emerging Growth Company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).
Yes No

As of November 9, 2020, the registrant had outstanding 9,997,477 shares of common stock.

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[Signatures](#)

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PART I—FINANCIAL INFORMATION**Item 1. Financial Statements**

GULF RESOURCES, INC.
AND SUBSIDIARIES
CONDENSED CONSOLIDATED BALANCE SHEETS
(Expressed in U.S. dollars)

	September 30, 2020 Unaudited	December 31, 2019 Audited
Current Assets		
Cash	\$ 95,623,812	\$ 100,301,986
Accounts receivable	7,328,182	4,877,106
Inventories, net	394,233	690,087
Prepayments and deposits	1,336,084	1,332,970
Other receivable	559	559
Total Current Assets	104,682,870	107,202,708
Non-Current Assets		
Property, plant and equipment, net	136,655,572	137,994,949
Finance lease right-of use assets	179,829	179,526
Operating lease right-of –use assets	8,630,239	8,817,884
Prepaid land leases, net of current portion	9,714,711	9,115,276
Deferred tax assets	18,033,402	15,940,642
Total non-current assets	173,213,753	172,048,277
Total Assets	\$ 277,896,623	\$ 279,250,985
Liabilities and Stockholders' Equity		
Current Liabilities		
Accounts , other payable and accrued expenses	\$ 2,774,663	\$ 1,106,048
Retention payable	—	3,805,483
Taxes payable-current	1,501,816	779,623
Finance lease liability, current portion	175,253	198,506
Operating lease liabilities, current portion	452,067	416,604
Total Current Liabilities	4,903,799	6,306,264
Non-Current Liabilities		
Finance lease liability, net of current portion	1,809,777	1,905,772
Operating lease liabilities, net of current portion	7,595,807	7,931,849
Total Non-Current Liabilities	9,405,584	9,837,621
Total Liabilities	\$ 14,309,383	\$ 16,143,885
Commitment and Loss Contingencies		
Stockholders' Equity		
PREFERRED STOCK; \$0.001 par value; 1,000,000 shares authorized; none outstanding	\$ —	\$ —
COMMON STOCK; \$0.0005 par value; 80,000,000 shares authorized; 10,043,307 and 9,563,257 shares issued; and 9,997,477 and 9,517,427 shares outstanding as of September 30, 2020 and December 31, 2019, respectively	24,139	23,904
Treasury stock; 45,830 and 45,830 shares as of September 30, 2020 and December 31, 2019 at cost	(510,329)	(510,329)
Additional paid-in capital	97,393,403	95,043,388
Retained earnings unappropriated	151,111,441	159,808,400
Retained earnings appropriated	24,233,544	24,233,544
Accumulated other comprehensive loss	(8,664,958)	(15,491,807)
Total Stockholders' Equity	263,587,240	263,107,100
Total Liabilities and Stockholders' Equity	\$ 277,896,623	\$ 279,250,985

See accompanying notes to the condensed consolidated financial statements.

GULF RESOURCES, INC.
AND SUBSIDIARIES
CONDENSED CONSOLIDATED STATEMENTS OF LOSS AND COMPREHENSIVE LOSS
(Expressed in U.S. dollars)
(UNAUDITED)

	Three-Month Period Ended September		Nine-Month Period Ended September	
	2020	2019	2020	2019
NET REVENUE				
Net revenue	\$ 10,482,185	\$ 4,548,542	\$ 16,399,338	\$ 10,596,521
OPERATING INCOME (EXPENSE)				
Cost of net revenue	(6,750,055)	(2,403,532)	(12,694,271)	(5,430,269)
Sales, marketing and other operating expenses	(15,785)	(5,821)	(28,866)	(12,434)
Direct labor and factory overheads incurred during plant shutdown	(1,538,193)	(3,485,383)	(6,886,215)	(10,653,690)
General and administrative expenses	(4,911,970)	(5,020,215)	(7,297,010)	(8,460,733)
Other operating loss	—	—	(15,775)	—
	<u>(13,216,003)</u>	<u>(10,914,951)</u>	<u>(26,922,137)</u>	<u>(24,557,126)</u>
LOSS FROM OPERATIONS	(2,733,818)	(6,366,409)	(10,522,799)	(13,960,605)
OTHER INCOME (EXPENSE)				
Interest expense	(32,257)	(34,310)	(102,573)	(111,530)
Interest income	70,819	101,130	216,662	369,582
LOSS BEFORE TAXES	(2,695,256)	(6,299,589)	(10,408,710)	(13,702,553)
INCOME TAX BENEFIT (EXPENSE)	(217,325)	(6,729,439)	1,711,751	(4,968,318)
NET LOSS	<u>\$ (2,912,581)</u>	<u>\$ (13,029,028)</u>	<u>\$ (8,696,959)</u>	<u>\$ (18,670,871)</u>
COMPREHENSIVE INCOME (LOSS):				
NET LOSS	\$ (2,912,581)	\$ (13,029,028)	\$ (8,696,959)	\$ (18,670,871)
OTHER COMPREHENSIVE LOSS				
- Foreign currency translation adjustments	11,120,339	(8,690,103)	6,826,849	(9,127,344)
COMPREHENSIVE INCOME (LOSS)	<u>\$ 8,207,758</u>	<u>\$ (21,719,131)</u>	<u>\$ 1,870,110</u>	<u>\$ (27,798,215)</u>
LOSS PER SHARE:				
BASIC AND DILUTED	\$ (0.30)	\$ (1.37)	\$ (0.91)	\$ (1.98)
WEIGHTED AVERAGE NUMBER OF SHARES:				
BASIC AND DILUTED	9,566,333	9,516,614	9,533,729	9,448,371

See accompanying notes to the condensed consolidated financial statements.

GULF RESOURCES, INC.
AND SUBSIDIARIES
CONDENSED CONSOLIDATED STATEMENT OF STOCKHOLDERS' EQUITY
NINE-MONTH PERIOD ENDED SEPTEMBER 30, 2020
(Expressed in U.S. dollars)

	Common stock			Amount	Treasury stock	Additional paid-in capital	Retained earnings unappropriated	Retained earnings appropriated	Accumulated other comprehensive Income(loss)	Total
	Number of shares issued	Number of shares outstanding	Number of treasury stock							
BALANCE AT JUNE 30, 2020 (Unaudited)	9,563,257	9,517,427	45,830	\$ 23,904	\$ (510,329)	\$ 95,043,388	\$ 154,024,022	\$ 24,233,544	\$ (19,785,297)	\$ 253,029,232
Restricted shares issued for services	480,050	480,050		235		2,350,015				2,350,250
Translation adjustment	—	—	—	—	—	—	—	—	11,120,339	11,120,339
Net loss for three-month period ended September 30, 2020	—	—	—	—	—	—	(2,912,581)	—	—	(2,912,581)
BALANCE AT SEPTEMBER 30, 2020 (Unaudited)	10,043,307	9,997,477	45,830	\$ 24,139	\$ (510,329)	\$ 97,393,403	\$ 151,111,441	\$ 24,233,544	\$ (8,664,958)	\$ 263,587,240

	Common stock			Amount	Treasury stock	Additional paid-in capital	Retained earnings unappropriated	Retained earnings appropriated	Accumulated other comprehensive loss	Total
	Number of shares issued	Number of shares outstanding	Number of treasury stock							
BALANCE AT JUNE 30, 2019 (Unaudited)	9,562,444	9,516,614	45,830	\$ 23,904	\$ (510,329)	\$ 95,043,388	\$ 179,966,602	\$ 24,233,544	\$ (10,915,289)	\$ 287,841,820
Translation adjustment	—	—	—	—	—	—	—	—	(8,690,103)	(8,690,103)
Net loss for three-month period ended September 30, 2019	—	—	—	—	—	—	(13,029,028)	—	—	(13,029,028)
BALANCE AT SEPTEMBER 30, 2019 (Unaudited)	9,562,444	9,516,614	45,830	\$ 23,904	\$ (510,329)	\$ 95,043,388	\$ 166,937,574	\$ 24,233,544	\$ (19,605,392)	\$ 266,122,689

	Common stock			Amount	Treasury stock	Additional paid-in capital	Retained earnings unappropriated	Retained earnings appropriated	Accumulated other comprehensive Income(loss)	Total
	Number of shares issued	Number of shares outstanding	Number of treasury stock							
BALANCE AT DECEMBER 31, 2019 (Audited)	9,563,257	9,517,427	45,830	\$ 23,904	\$ (510,329)	\$ 95,043,388	\$ 159,808,400	\$ 24,233,544	\$ (15,491,807)	\$ 263,107,100
Restricted shares issued for services	480,050	480,050		235		2,350,015				2,350,250
Translation adjustment	—	—	—	—	—	—	—	—	6,826,849	6,826,849
Net loss for nine-month period ended September 30, 2020	—	—	—	—	—	—	(8,696,959)	—	—	(8,696,959)
BALANCE AT SEPTEMBER 30, 2020 (Unaudited)	10,043,307	9,997,477	45,830	\$ 24,139	\$ (510,329)	\$ 97,393,403	\$ 151,111,441	\$ 24,233,544	\$ (8,664,958)	\$ 263,587,240

	Common stock			Amount	Treasury stock	Additional paid-in capital	Retained earnings unappropriated	Retained earnings appropriated	Accumulated other comprehensive loss	Total
	Number of shares issued	Number of shares outstanding	Number of treasury stock							
BALANCE AT DECEMBER 31, 2018 (Audited)	9,410,588	9,360,758	49,830	\$ 23,525	\$ (554,870)	\$ 95,020,808	\$ 185,608,445	\$ 24,233,544	\$ (10,478,048)	\$ 293,853,404
Translation adjustment	—	—	—	—	—	—	—	—	(9,127,344)	(9,127,344)
Common stock issued for services		4,000	(4,000)	—	44,541	(22,941)	—	—	—	21,600
Cashless exercise of stock options	151,856	151,856	—	379	—	(379)	—	—	—	—
Issuance of stock options to employees						45,900				45,900
Net loss for nine-month period ended September 30, 2019	—	—	—	—	—	—	(18,670,871)	—	—	(18,670,871)
BALANCE AT SEPTEMBER 30, 2019 (Unaudited)	9,562,444	9,516,614	45,830	\$ 23,904	\$ (510,329)	\$ 95,043,388	\$ 166,937,574	\$ 24,233,544	\$ (19,605,392)	\$ 266,122,689

See accompanying notes to the condensed consolidated financial statements.

GULF RESOURCES, INC.
AND SUBSIDIARIES
CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS
(Expressed in U.S. dollars)
(UNAUDITED)

	Nine -Month Period Ended September 30,	
	2020	2019
CASH FLOWS FROM OPERATING ACTIVITIES		
Net loss	\$ (8,696,959)	\$ (18,670,871)
Adjustments to reconcile net loss to net cash provided by (used in) operating activities:		
Interest on finance lease obligation	102,220	111,020
Depreciation and amortization	11,907,702	10,599,011
Unrealized exchange gain on translation of inter-company balances	648,331	(778,420)
Deferred tax asset	(1,712,229)	4,968,318
Issuance of restricted shares for services	2,350,250	21,600
Issuance of stock options to employee	—	45,900
Changes in assets and liabilities:		
Accounts receivable	(2,273,999)	(9,962,625)
Inventories	300,136	(700,476)
Prepayments and deposits	36,012	(28,577)
Other receivables	—	11,794
Accounts and Other payable and accrued expenses	371,284	2,708,456
Retention payable	—	—
Taxes payable	716,371	(437,560)
Prepaid land leases	(372,259)	—
Operating lease	(118,850)	(208,210)
Net cash provided by (used in) by operating activities	3,258,010	(12,320,640)
CASH FLOWS USED IN INVESTING ACTIVITIES		
Purchase of property, plant and equipment	(9,860,142)	(57,317,368)
Net cash used in investing activities	(9,860,142)	(57,317,368)
CASH FLOWS USED IN FINANCING ACTIVITIES		
Repayment of finance lease obligation	(264,976)	(275,506)
Net cash used in financing activities	(264,976)	(275,506)
EFFECTS OF EXCHANGE RATE CHANGES ON CASH AND CASH EQUIVALENTS		
	2,188,934	(3,866,852)
NET DECREASE IN CASH AND CASH EQUIVALENTS	(4,678,174)	(73,780,366)
CASH AND CASH EQUIVALENTS - BEGINNING OF PERIOD	100,301,986	178,998,935
CASH AND CASH EQUIVALENTS - END OF PERIOD	\$ 95,623,812	\$ 105,218,569
SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION		
Cash paid during the periods for:		
Income taxes	\$ —	\$ —
Operating right-of-use assets obtained in exchange for lease obligations	\$ —	\$ 8,241,818
SUPPLEMENTAL DISCLOSURE OF NON-CASH INVESTING AND FINANCING ACTIVITIES		
Purchase of Property, plant and equipment included in Payable and other accrued expense and Retention payable	\$ 1,251,136	\$ 7,116,066
Par value of common stock issued upon cashless exercise of options	\$ —	\$ 379
Par value of restricted shares issued for services	\$ 235	\$ —

See accompanying notes to the condensed consolidated financial statements.

GULF RESOURCES, INC.
AND SUBSIDIARIES
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
SEPTEMBER 30, 2020
(Expressed in U.S. dollars)
(UNAUDITED)

NOTE 1 – BASIS OF PRESENTATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

(a) Basis of Presentation and Consolidation

The accompanying condensed financial statements have been prepared by Gulf Resources, Inc. (“Gulf Resources”), a Nevada corporation and its subsidiaries (collectively, the “Company”), without audit, in accordance with the instructions to Form 10-Q and, therefore, do not necessarily include all information and footnotes necessary for a fair statement of its financial position, results of operations and cash flows in accordance with accounting principles generally accepted in the United States (“US GAAP”).

In the opinion of management, the unaudited financial information for the three and nine months ended September 30, 2020 presented reflects all adjustments, which are only normal and recurring, necessary for a fair statement of results of operations, financial position and cash flows. These condensed financial statements should be read in conjunction with the financial statements included in the Company’s Annual Report on Form 10-K for the fiscal year ended December 31, 2019 (the “2019 Form 10-K”). Operating results for the interim periods are not necessarily indicative of operating results for an entire fiscal year.

The preparation of financial statements in conformity with US GAAP requires management to make estimates and assumptions that affect the amounts that are reported in the financial statements and accompanying disclosures. Although these estimates are based on management’s best knowledge of current events and actions that the Company may undertake in the future, actual results may be different from the estimates. The Company also exercises judgments in the preparation of these condensed financial statements in certain areas, including classification of leases and related party transactions.

The consolidated financial statements include the accounts of Gulf Resources, Inc. and its wholly-owned subsidiary, Upper Class Group Limited, a company incorporated in the British Virgin Islands, which owns 100% of Hong Kong Jiaying Industrial Limited, a company incorporated in Hong Kong (“HKJI”). HKJI owns 100% of Shouguang City Haoyuan Chemical Company Limited (“SCHC”) which owns 100% of Shouguang Yuxin Chemical Industry Co., Limited (“SYCI”) and Daying County Haoyuan Chemical Company Limited (“DCHC”). All material intercompany transactions have been eliminated on consolidation.

(b) Nature of Business

The Company manufactures and trades bromine and crude salt through its wholly-owned subsidiary, Shouguang City Haoyuan Chemical Company Limited (“SCHC”), which is also planning to engage in seawater desalination technology research and service and to handle the import and export of goods and technologies within the scope permitted by the State. The Company also manufactures chemical products for use in the oil industry, pesticides, paper manufacturing industry and for human and animal antibiotics through its wholly-owned subsidiary, Shouguang Yuxin Chemical Industry Co., Limited (“SYCI”) in the People’s Republic of China (“PRC”). DCHC was established to further explore and develop natural gas and brine resources (including bromine and crude salt) in the PRC. DCHC commenced trial operation in January 2019 but suspended production temporarily in May 2019 as required by the government to obtain project approval (see Note 1 (b) (iii) below).

On March 11, 2020, the World Health Organization (WHO) officially declared CoVID-19 a pandemic, pointing to the over 118,000 cases of COVID-19 illness in over 110 countries and territories around the world and the sustained risk of further global spread. On May 8, 2020, WHO reported that there were more than 18 million of confirmed cases of COVID-19 including 702,642 deaths globally. Given this fact, the duration and intensity of the impact of the COVID-19 and resulting disruption to the Company’s operations is uncertain. While our operations are currently not materially affected, it is unknown whether or how they may be affected if such a pandemic persists for an extended period. While not yet quantifiable, the Company believes this situation did not have a material adverse impact on its operating results in the first nine months of 2020 and will continue to assess the financial impact for the remainder of the year. The virus outbreak slightly delayed the commencement of the operations for Factory No.1, No.4, No.7, No.9, and it may also delay the approval for the remaining three factories include No.2, No.8 and No.10.

(i) Bromine and Crude Salt Segments

On November 25, 2019, the government of Shouguang City issued a notice ordering all bromine facilities in Shouguang City, including the Company’s bromine facilities, including Factory No.1 and Factory No. 7, to temporarily stop production from December 16, 2019 to February 10, 2020. Subsequently, due to the coronavirus outbreak in China, the local government ordered those bromine facilities to postpone the commencement of production. Subsequently, the Company received an approval dated on February 27, 2020 issued by the local governmental authority which allowed the Company to resume production after the winter temporary closure. Further, the Company received another approval from the Shouguang Yangkou People’s Government dated on March 5, 2020 allowing the Company to resume production at its bromine factories No.1, No. 4 (which was renamed from Subdivision Factory No. 1), No.7 and No. 9 in order to meet the needs of bromide products for epidemic prevention and control (the “March 2020 Approval”). The Company’s Factories No. 1 and No. 7 commenced trial production in mid-March 2020 and commercial production on April 3, 2020 and its Factories No. 4 and No. 9 commenced commercial production on May 6, 2020.

(ii) Chemical Segment

On November 24, 2017, the Company received a letter from the Government of Yangkou County, Shouguang City notifying the Company to relocate its two chemical production plants located in the second living area of the Qinghe Oil Extraction to the Bohai Marine Fine Chemical Industrial Park (“Bohai Park”). This is because the two plants are located in a residential area and their production activities will impact the living environment of the residents. This is as a result of the country’s effort to improve the development of the chemical industry, manage safe production and curb environmental pollution accidents effectively, and ensure the quality of the living environment of residents. All chemical enterprises which do not comply with the requirements of the safety and environmental protection regulations will be ordered to shut down.

In December 2017, the Company secured from the government the land use rights for its chemical plants located at the Bohai Park and in June 2018, the Company presented a completed construction design draft and other related documents to the local authorities for approval.

In January 2020, the Company obtained the environmental protection assessment approval performed by the government of Shouguang City, Shandong Province for the proposed new Yuxin chemical factory. With this approval, the Company is permitted to construct the new chemical factory and began the construction in the second quarter of 2020.

The Company believes this relocation process will cost approximately \$60 million in total. The Company incurred relocation costs comprising prepaid land lease, professional fees related to the design of the new chemical factory, and progress payment and deposit for the construction of the new factory building in the amount of \$18,464,338 and \$10,320,017, which were recorded in the prepaid land leases and property, plant and equipment in the consolidated balance sheets as of September 30, 2020 and December 31, 2019.

(iii) Natural Gas Segment

In January 2017, the Company completed the first brine water and natural gas well field construction in Daying located in Sichuan Province and commenced trial production in January 2019. On May 29, 2019, the Company received a verbal notice from the government of Tianbao Town, Daying County, Sichuan Province, whereby the Company is required to obtain project approval for its well located in Daying, including the whole natural gas and brine water project, and approvals for safety production inspection, environmental protection assessment, and to solve the related land issue. Until these approvals have been received, the Company has to temporarily halt trial production at its natural gas well in Daying. In compliance with the Chinese government new policies, the Company is also required to obtain an exploration license and a mining license for bromine and natural gas, respectively. Pursuant to the Opinions of the Ministry of Natural Resources on Several Issues in Promoting the Reform of Mineral Resources Management (Trial) promulgated by the Ministry of Natural Resources of PRC on January 9, 2020, which came into effect on May 1, 2020, privately owned enterprises are allowed to participate in the natural gas production. The Company plans to proceed with its applications for the natural gas and brine project approvals with related government departments until the governmental planning has been finalized.

(c) Allowance for Doubtful Accounts

As of September 30, 2020 and December 31, 2019, there were no allowances for doubtful accounts. No allowances for doubtful accounts were charged to the condensed consolidated statements of loss for the three-month and nine-month periods ended September 30, 2020 and 2019.

The Company collected from on its accounts receivable an amount of \$3,808,768 from October 1 2020 through November 7, 2020.

(d) Concentration of Credit Risk

The Company is exposed to credit risk in the normal course of business, primarily related to accounts receivable and cash and cash equivalents. Substantially all of the Company's cash and cash equivalents are maintained with financial institutions in the PRC, namely, Industrial and Commercial Bank of China Limited, China Merchants Bank Company Limited and Sichuan Rural Credit Union, which are not insured or otherwise protected. The Company placed \$95,623,812 and \$100,301,986 with these institutions as of September 30, 2020 and December 31, 2019, respectively. The Company has not experienced any losses in such accounts in the PRC.

GULF RESOURCES, INC.
AND SUBSIDIARIES
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
SEPTEMBER 30, 2020
(Expressed in U.S. dollars)
(UNAUDITED)

NOTE 1 – BASIS OF PRESENTATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES – Continued

(e) Property, Plant and Equipment

Property, plant and equipment are stated at cost less accumulated depreciation and any impairment losses. Expenditures for new facilities or equipment, and major expenditures for betterment of existing facilities or equipment are capitalized and depreciated, when available for intended use, using the straight-line method at rates sufficient to depreciate such costs less 5% residual value over the estimated productive lives. All other ordinary repair and maintenance costs are expensed as incurred.

Mineral rights are recorded at cost less accumulated depreciation and any impairment losses. Mineral rights are amortized ratably over the term of the lease, or the equivalent term under the units of production method, whichever is shorter.

Construction in process primarily represents direct costs of construction of property, plant and equipment. Costs incurred are capitalized and transferred to property, plant and equipment upon completion and depreciation will commence when the completed assets are placed in service.

The Company's depreciation and amortization policies on property, plant and equipment, other than mineral rights and construction in process, are as follows:

	Useful life (in years)
Buildings (including salt pans)	8 - 20
Plant and machinery (including protective shells, transmission channels and ducts)	3 - 8
Motor vehicles	5
Furniture, fixtures and equipment	3-8

Property, plant and equipment under the finance lease are depreciated over their expected useful lives on the same basis as owned assets, or where shorter, the term of the lease, which is 20 years.

Producing oil and gas properties are depreciated on a unit-of-production basis over the proved developed reserves. Common facilities that are built specifically to service production directly attributed to designate oil and gas properties are depreciated based on the proved developed reserves of the respective oil and gas properties on a pro-rata basis. Common facilities that are not built specifically to service identified oil and gas properties are depreciated using the straight-line method over their estimated useful lives. Costs associated with significant development projects are not depreciated until commercial production commences and the reserves related to those costs are excluded from the calculation of depreciation.

(f) Retirement Benefits

Pursuant to the relevant laws and regulations in the PRC, the Company participates in a defined contribution retirement plan for its employees arranged by a governmental organization. The Company makes contributions to the retirement plan at the applicable rate based on the employees' salaries. The required contributions under the retirement plans are charged to the condensed consolidated statement of loss on an accrual basis when they are due. The Company's contributions totaled \$52,325 and \$207,175 for the three-month period ended September 30, 2020 and 2019, respectively, and totaled \$236,271 and \$810,911 for the nine-month period ended September 30, 2020 and 2019, respectively.

(g) Revenue Recognition

Net revenue is net of discount and value added tax and comprises the sale of bromine, crude salt and chemical products. Revenue is recognized when the control of the promised goods is transferred to the customers in an amount that reflects the consideration that the Company expects to receive from the customers in exchange for those goods. The acknowledgement of receipt of goods by the customers is when control of the product is deemed to be transferred. Invoicing occurs upon acknowledgement of receipt of the goods by the customers. Customers have no rights to return the goods upon acknowledgement of receipt of goods. Revenue from contracts with customers is disaggregated in Note 15.

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NOTE 1 – BASIS OF PRESENTATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES – Continued

(h) Recoverability of Long-lived Assets

In accordance with Financial Accounting Standards Board (“FASB”) Accounting Standards Codification (“ASC”) 360-10-35 “*Impairment or Disposal of Long-lived Assets*”, long-lived assets to be held and used are analyzed for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be fully recoverable or that the useful lives of those assets are no longer appropriate. The Company evaluates at each balance sheet date whether events and circumstances have occurred that indicate possible impairment.

The Company determines the existence of such impairment by measuring the expected future cash flows (undiscounted and without interest charges) and comparing such amount to the carrying amount of the assets. An impairment loss, if one exists, is then measured as the amount by which the carrying amount of the asset exceeds the discounted estimated future cash flows. Assets to be disposed of are reported at the lower of the carrying amount or fair value of such assets less costs to sell. Asset impairment charges are recorded to reduce the carrying amount of the long-lived asset that will be sold or disposed of to their estimated fair values. Charges for the asset impairment reduce the carrying amount of the long-lived assets to their estimated salvage value in connection with the decision to dispose of such assets.

For the three and nine months period ended September 30, 2020 and 2019, the Company determined that there were no events or circumstances indicating possible impairment of its long-lived assets.

(i) Basic and Diluted Earnings per Share of Common Stock

Basic earnings per common share are based on the weighted average number of shares outstanding during the periods presented. Diluted earnings per share are computed using weighted average number of common shares plus dilutive common share equivalents outstanding during the period. Potential common shares that would have the effect of increasing diluted earnings per share are considered to be anti-dilutive, i.e. the exercise prices of the outstanding stock options were greater than the market price of the common stock. Anti-dilutive common stock equivalents which were excluded from the calculation of number of dilutive common stock equivalents amounted to 36,443 and 117,544 shares for the three-month period ended September 30, 2020 and 2019, respectively, and amounted to 74,864 and 72,441 shares for the nine-month period ended September 30, 2020 and 2019, respectively. These awards could be dilutive in the future if the market price of the common stock increases and is greater than the exercise price of these awards.

As the Company reported a net loss for the three and nine months ended September 30, 2020 and 2019, common stock equivalents including stock options and warrants were anti-dilutive. Therefore, the amounts reported for basic and diluted loss per share were the same.

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NOTE 1 – BASIS OF PRESENTATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES – Continued

(j) Reporting Currency and Translation

The financial statements of the Company's foreign subsidiaries are measured using the local currency, Renminbi ("RMB"), as the functional currency; whereas the functional currency and reporting currency of the Company is the United States dollar ("USD" or "\$").

As such, the Company uses the "current rate method" to translate its PRC operations from RMB into USD, as required under FASB ASC 830 "Foreign Currency Matters". The assets and liabilities of its PRC operations are translated into USD using the rate of exchange prevailing at the balance sheet date. The capital accounts are translated at the historical rate. Adjustments resulting from the translation of the balance sheets of the Company's PRC subsidiaries are recorded in stockholders' equity as part of accumulated other comprehensive loss. The statement of loss and comprehensive loss is translated at average rate during the reporting period. Gains or losses resulting from transactions in currencies other than the functional currencies are recognized in net loss for the reporting periods as part of general and administrative expense. The statement of cash flows is translated at average rate during the reporting period, with the exception of the consideration paid for the acquisition of business which is translated at historical rates.

(k) Foreign Operations

All of the Company's operations and assets are located in PRC. The Company may be adversely affected by possible political or economic events in this country. The effect of these factors cannot be accurately predicted.

(l) Inventories.

Inventories are stated at the lower of cost, determined on a first-in first-out cost basis, or net realizable value. Costs of work-in-progress and finished goods comprise direct materials, direct labor and an attributable portion of manufacturing overhead. Net realizable value is based on estimated selling price less costs to complete and selling expenses.

(m) Leases

The Company determines if an arrangement is a lease at inception. Operating leases are included in operating lease right-of-use ("ROU") assets and operating lease liabilities in the consolidated balance sheets. Finance leases are included in finance lease ROU assets and finance lease liabilities in the consolidated balance sheets.

ROU assets represent the Company's right to use an underlying asset for the lease term and lease liabilities represent the Company's obligation to make lease payments arising from the lease. Operating lease and finance lease ROU assets and liabilities are recognized at January 1, 2019 based on the present value of lease payments over the lease term discounted using the rate implicit in the lease. In cases where the implicit rate is not readily determinable, the Company uses its incremental borrowing rate based on the information available at commencement date in determining the present value of lease payments. Lease expense for lease payments is recognized on a straight-line basis over the lease term.

The Company does not recognize operating lease ROU assets and liabilities arising from lease arrangements with lease term of twelve months or less.

(n) Stock-based Compensation

Stock-based awards issued to employees are recorded at their fair values estimated at grant date using the Black-Scholes model and the portion that is ultimately expected to vest is recognized as compensation cost over the requisite service period. Consistent with the accounting requirement for employee stock-based awards, nonemployee stock-based awards are measured at the grant-date fair value of the equity instruments that the Company is obligated to issue when the good has been delivered or the service has been rendered and any other conditions necessary to earn the right to benefit from the instruments have been satisfied.

The Company has elected to account for the forfeiture of stock-based awards as they occur.

(o) Contingencies

The Company accrues for costs relating to litigation, including litigation defense costs, claims and other contingent matters, including liquidated damage liabilities, when such liabilities become probable and reasonably estimable. Such estimates may be based on advice from third parties or on management's judgment, as appropriate. Revisions to accruals are reflected in earnings (loss) in the period in which different facts or information become known or circumstances change that affect the Company's previous assumptions with respect to the likelihood or amount of loss. Amounts paid upon the ultimate resolution of such liabilities may be materially different from previous estimates.

(p) Income Tax

The Company accounts for income taxes in accordance with the Income Taxes Topic of the FASB ASC, which requires the use of the liability method of accounting for deferred income taxes. Under this method, deferred income taxes are recorded to reflect the tax consequences on future years of temporary differences between the tax basis of assets and liabilities and their reported amounts at each period end. Deferred tax assets and liabilities are measured using tax rates that are expected to apply to taxable income for the years in which those tax assets and liabilities are expected to be realized or settled. The deferred income tax effects of a change in tax rates are recognized in the period of enactment. If it is more likely than not that some portion or all of a deferred tax asset will not be realized, a valuation allowance is recognized. The guidance also provides criteria for the recognition, measurement, presentation and disclosures of uncertain tax positions. A tax benefit from an uncertain tax position may be recognized if it is "more likely than not" that the position is

sustainable based solely on its technical merits. Interests and penalties associated with unrecognized tax benefits are included within the (benefit from) provision for income tax in the consolidated statement of income (loss).

(q) New Accounting Pronouncements

Recent accounting pronouncements adopted

There were no recent accounting pronouncements adopted during the nine months ended September 30, 2020.

Recently Issued Accounting Pronouncements Not Yet Adopted

In June 2016, the FASB issued ASU No. 2016-13, Financial Instruments – Credit Losses (Topic 326), Measurement of Credit Losses on Financial Instruments. The amendments in this Update affect loans, debt securities, trade receivables, and any other financial assets that have the contractual right to receive cash. The ASU requires an entity to recognize expected credit losses rather than incurred losses for financial assets. For public entities, the amendments are effective for fiscal years beginning after December 15, 2019, including interim periods within those fiscal years. For the Company which is a smaller reporting company, ASU No. 2019-10 extends the effective dates for two years. The Company is currently evaluating the effect of this on the condensed consolidated financial statements and related disclosure.

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NOTE 2 – INVENTORIES

Inventories consist of:

	September 30, 2020	December 31, 2019
Raw materials	\$ 30,508	\$ 20,928
Finished goods	363,725	669,159
	<u>\$ 394,233</u>	<u>\$ 690,087</u>

NOTE 3 – PREPAID LAND LEASES

In December 2017, the Company paid a one lump sum upfront amount of \$9,337,848 for a 50-year lease of a parcel of land at Bohai Marine Fine Chemical Industrial Park (“Bohai”) for the new chemical factory to be built. There is no purchase option at the end of the lease term. This was classified as an operating lease prior to and as of January 1, 2019. The land use certificate was issued on October 25, 2019. The lease term expires on August 12, 2069. The amount paid was recorded as prepaid land leases, net of current portion in the consolidated balance sheet as of September 30 2020 and December 31, 2019. As of September 30, 2020, the prepaid land lease increased to \$9,714,711 due to an additional amount paid for stamp duty and related land use rights fees. Amortization of this prepaid land lease will commence when the chemical factory is built and placed in service.

In June 2020, the construction of the new chemical factory commenced and is expected to complete in May 2021.

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NOTE 4 – PROPERTY, PLANT AND EQUIPMENT, NET

Property, plant and equipment, net consist of the following:

	September 30, 2020	December 31, 2019
At cost:		
Mineral rights	\$ 2,831,963	\$ 2,764,462
Buildings	61,342,699	59,880,567
Plant and machinery	240,399,030	234,669,007
Motor vehicles	6,278	6,129
Furniture, fixtures and office equipment	3,314,744	3,235,736
Construction in process	8,748,307	1,204,742
Total	316,643,021	301,760,643
Less: Accumulated depreciation and amortization	(162,126,742)	(146,330,705)
Impairment	(17,860,707)	(17,434,989)
Net book value	<u>\$ 136,655,572</u>	<u>\$ 137,994,949</u>

The Company has certain buildings and salt pans erected on parcels of land located in Shouguang, PRC, and such parcels of land are collectively owned by local townships or the government authority. The Company has not been able to obtain property ownership certificates over these buildings and salt pans. The aggregate carrying values of these properties situated on parcels of the land are \$19,056,942 and \$19,894,947 as at September 30, 2020 and December 31, 2019, respectively.

During the three-month period ended September 30, 2020, depreciation and amortization expense totaled \$4,347,139 of which \$1,025,344, \$203,149 and \$3,118,646 were recorded in direct labor and factory overheads incurred during plant shutdown, administrative expenses and cost of net revenue. During the nine-month period ended September 30, 2020, depreciation and amortization expense totaled \$11,903,728 of which \$4,771,228, \$602,968 and \$6,529,532 were recorded in direct labor and factory overheads incurred during plant shutdown, administrative expenses and cost of net revenue.

During the three-month period ended September 30, 2019, depreciation and amortization expense totaled \$3,632,805 of which \$2,449,352, \$201,182 and \$982,271 were recorded in direct labor and factory overheads incurred during plant shutdown, administrative expenses and cost of net revenue. During the nine-month period ended September 30, 2019, depreciation and amortization expense totaled \$10,530,985 of which \$7,535,376, \$648,456 and \$2,347,153 were recorded in direct labor and factory overheads incurred during plant shutdown, administrative expenses and cost of net revenue.

NOTE 5 – FINANCE LEASE RIGHT-OF-USE ASSETS

Property, plant and equipment under finance leases, net consist of the following:

	September 30, 2020	December 31, 2019
At cost:		
Buildings	\$ 120,837	\$ 117,956
Plant and machinery	2,210,537	2,157,848
Total	2,331,374	2,275,804
Less: Accumulated depreciation and amortization	(2,151,545)	(2,096,278)
Net book value	<u>\$ 179,829</u>	<u>\$ 179,526</u>

The above buildings erected on parcels of land located in Shouguang, PRC, are collectively owned by local townships. The Company has not been able to obtain property ownership certificates over these buildings as the Company could not obtain land use rights certificates on the underlying parcels of land.

During the three and nine months period ended September 30, 2020, depreciation and amortization expense totaled \$1,339 and \$3,974, respectively, which was recorded in direct labor and factory overheads incurred during plant shutdown.

During the three and nine months period ended September 30, 2019, depreciation and amortization expense totaled \$1,326 and \$68,027, respectively, which was recorded in direct labor and factory overheads incurred during plant shutdown.

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NOTE 6 – OPERATING LEASE RIGHT-OF USE ASSETS

As of September 30, 2020, the total operating lease ROU assets was \$8,630,239. The total operating lease cost for the three-month period ended September 30, 2020 and 2019 was \$211,242 and \$219,411.

The total operating lease cost for the nine-month period ended September 30, 2020 and 2019 was \$647,351 and \$671,652.

The Company has the rights to use certain parcels of land located in Shouguang, the PRC, through lease agreements signed with local townships or the government authority (See Note 3). For parcels of land that are collectively owned by local townships, the Company cannot obtain land use rights certificates. The parcels of land of which the Company cannot obtain land use rights certificates covers a total of approximately 38.6 square kilometers of aggregate carrying value of \$8,137,458 as at September 30, 2020.

NOTE 7 – ACCOUNTS PAYABLE, OTHER PAYABLE AND ACCRUED EXPENSES

Accounts payable, other payable and accrued expenses consist of the following:

	September 30, 2020	December 31, 2019
Accounts payable	\$ 610,816	\$ —
Salary payable	306,270	310,097
Social security insurance contribution payable	96,446	105,750
Other payable-related party (see Note 8)	68,709	89,424
Deposit on subscription of a subsidiary's share	146,840	144,798
Accrued expense-construction	1,371,348	97,913
Accrued expense-others	174,234	358,066
Total	<u>\$ 2,774,663</u>	<u>\$ 1,106,048</u>

The deposit on subscription of a subsidiary's share of \$146,840 as of September 30, 2020 relates to sale of non-controlling interests in DCHC.

NOTE 8– RELATED PARTY TRANSACTIONS

During the three months ended September 30, 2020 and September 30, 2019, the Company borrowed \$0 and \$299,995 from a related company. There was no balance owing to this related company as of September 30, 2020 and December 31, 2019.

On September 25, 2012, the Company purchased five floors of a commercial building in the PRC, through SYCI, from Shandong Shouguang Vegetable Seed Industry Group Co., Ltd. (the "Seller") at a cost of approximately \$5.7 million in cash, of which Mr. Ming Yang, the Chairman of the Company, had a 99% equity interest in the Seller. During the first quarter of 2018, the Company entered into an agreement with the Seller, a related party, to provide property management services for an annual amount of approximately \$91,608 for five years from January 1, 2018 to December 31, 2022. The expense associated with this agreement for the three and nine months ended September 30, 2020 was approximately \$22,902 and \$66,945. The expense associated with this agreement for the three and nine months ended September 30, 2019 was approximately \$22,050 and \$67,900.

NOTE 9– TAXES PAYABLE

	September 30, 2020	December 31, 2019
Land use tax payable	\$ 798,659	\$ 779,623
Value added tax and other taxes payable	703,157	—
	<u>\$ 1,501,816</u>	<u>\$ 779,623</u>

NOTE 10 –LEASE LIABILITIES-FINANCE AND OPERATING LEASE

The components of finance lease liabilities were as follows:

	Imputed Interest rate	September 30, 2020	December 31, 2019
Total finance lease liability	6.7%	\$ 1,985,030	\$ 2,104,278
Less: Current portion		(175,253)	(198,506)
Finance lease liability, net of current portion		<u>\$ 1,809,777</u>	<u>\$ 1,905,772</u>

Interest expenses from capital lease obligations amounted to \$32,211 and \$34,080 for the three-month period ended September 30, 2020 and 2019, respectively, which were charged to the condensed consolidated statement of loss. Interest expenses from capital lease obligations amounted to \$102,220 and \$111,020 for the nine-month period ended September 30, 2020 and 2019, respectively, which were charged to the condensed consolidated statement of loss. The remaining finance lease term at September 30, 2020 was 11 years.

The components of operating lease liabilities as follows:

	Imputed Interest rate	September 30, 2020	December 31, 2019
Total Operating lease liabilities	4.89%	\$ 8,047,874	\$ 8,348,453
Less: Current portion		(452,067)	(416,604)

Operating lease liabilities, net of current portion	<u>\$ 7,595,807</u>	<u>\$ 7,931,849</u>
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The weighted average remaining operating lease term at September 30, 2020 was 22 years and the weighted average discounts rate was 4.89%. Lease payments for the three-month period ended September 30, 2020 and 2019, respectively, were \$60,987 and \$60,396. Lease payments for the nine-month period ended September 30, 2020 and 2019, respectively, were \$765,288 and \$784,540.

Maturities of lease liabilities were as follows:

	Financial lease	Operating Lease
Payable within:		
the next 12 months	\$ 275,619	\$ 805,789
the next 13 to 24 months	275,619	652,854
the next 25 to 36 months	275,619	659,877
the next 37 to 48 months	275,619	657,620
the next 49 to 60 months	275,619	665,108
thereafter	1,378,093	11,056,454
Total	<u>2,756,188</u>	<u>14,497,702</u>
Less: Amount representing interest	<u>(771,158)</u>	<u>(6,449,828)</u>
Present value of net minimum lease payments	<u>\$ 1,985,030</u>	<u>\$ 8,047,874</u>

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NOTE 11 —EQUITY

Reverse Stock Split and Authorized Shares

On January 27, 2020, the Company completed a 1-for-5 reverse stock split of the company's common stock, such that for each five shares outstanding prior to the stock split there was one share outstanding after the reverse stock split. All shares of common stock referenced in this report have been adjusted to reflect the stock split figures.

There is no change to the authorized shares of the Company' common stock which remain at 80,000,000.

Issuance of Restricted Shares

A restricted stock award ("RSA") is an award of common shares that is subject to certain restrictions during a specified period. Restricted stock awards are independent of option grants and are generally subject to forfeiture if employment terminates prior to the release of the restrictions. The grantee cannot transfer the shares before the restricted shares vest. Shares of nonvested restricted stock have the same voting rights as common stock, are entitled to receive dividends and other distributions thereon and are considered to be currently issued and outstanding. The Company expenses the cost of the restricted stock awards, which is determined to be the fair market value of the shares at the date of grant, straight-line over the period during which the restrictions lapse. For these purposes, the fair market value of the restricted stock is determined based on the closing price of the Company's common stock on the grant date.

During the three months ended September 30, 2020, the company granted in the aggregate, 480,050 restricted shares to a consultant, the company's directors, officers and an employee. The restricted shares award were granted from the 2019 Omnibus Equity Incentive Plan and vested immediately. The fair value of the award on the date of grant was \$2,350,250 which was expensed in full during the three months ended September 30, 2020

Retained Earnings – Appropriated

In accordance with the relevant PRC regulations and the PRC subsidiaries' Articles of Association, the Company's PRC subsidiaries are required to allocate its profit after tax to the following reserve:

Statutory Common Reserve Funds

SCHC, SYCI and DCHC are required each year to transfer at least 10% of the profit after tax as reported under the PRC statutory financial statements to the Statutory Common Reserve Funds until the balance reaches 50% of the registered share capital. This reserve can be used to make up any loss incurred or to increase share capital. Except for the reduction of losses incurred, any other application should not result in this reserve balance falling below 25% of the registered capital. The Statutory Common Reserve Fund as of September 30, 2020 for SCHC, SYCI and DCHC is 16%, 14% and 0% of its registered capital respectively.

NOTE 12– TREASURYSTOCK

In January 2019, the Company issued 4,000 shares of common stock from the treasury shares to one of its consultants. The shares were valued at the closing market price on the date of the agreement and recorded as general and administrative expense in the consolidated statement of loss and comprehensive loss for the year ended December 31, 2019. The shares issued were deducted from the treasury shares at weighted average cost and the excess of the cost over the closing market price was charged to additional paid-in-capital.

On September 13, 2019, the Company received a staff deficiency notice from The Nasdaq Stock Market informing the Company that it has failed to comply with Nasdaq's shareholder approval requirements relating to shares issued to this consultant. A total of 8,000 restricted shares issued to this consultant from treasury were canceled. On January 14, 2020, the Company reissued the shares from the 2019 Omnibus Equity Incentive Plan adopted by the board of directors of the Company and approved by the stockholders at the annual stockholders meeting held on December 18, 2019.

On January 23, 2020, the Company received a letter from the Nasdaq Stock Market Listing Qualifications Staff (the "Staff") notifying that the Company has regained compliance with the shareholder approval requirements set forth in Nasdaq Listing Rule 5635(c) in connection with shares issued to a consultant based on the Staff's review of the Company's submitted materials.

NOTE 13 – STOCK-BASED COMPENSATION

Pursuant to the Company's 2019 Omnibus Equity Incentive Plan adopted and approved in 2019 ("2019 Plan"), awards under the 2019 Plan is limited in the aggregate to 2,068,398 shares of our common stock, inclusive of the awards that were previously issued and outstanding under the Company's 2007 Equity Incentive Plan, as amended (the "2007 Plan"). Upon adoption and approval of the 2019 Plan, the 2007 Plan was frozen, no new awards will be granted under the 2007 Plan, and outstanding awards under the 2007 Plan will continue to be governed by the terms and condition of the 2007 Plan and applicable award agreement. As of September 30, 2020, the number of shares of the Company's common stock available for grant of stock options and issuance under the 2019 Plan is 509,648 shares.

The fair value of each option award is estimated on the date of grant using the Black-Scholes option-pricing model. The risk free rate is based on the yield-to-maturity in continuous compounding of the US Government Bonds with the time-to-maturity similar to the expected tenor of the option granted, volatility is based on the annualized historical stock price volatility of the Company, and the expected life is based on the historical option exercise pattern.

For the three and nine months ended September 30, 2020 and 2019, total compensation costs for options granted recorded in the consolidated statement of loss were \$0 and \$45,900.

During the three and nine months ended September 30, 2020, there were no options granted to employees or non-employees.

The following table summarizes all Company stock option transactions between January 1, 2020 and September 30, 2020.

	Number of Option and Warrants Outstanding and exercisable	Weighted- Average Exercise price of Option and Warrants	Range of Exercise Price per Common Share
Balance, January 1, 2020	135,100	\$ 7.21	\$3.57 - \$9.90
Exercised during the period	—	—	—
Expired during the period	(7,500)	\$ 9.17	—
Balance, September 30, 2020	127,600	\$ 7.09	\$3.57 - \$7.27

Stock Options and Warrants Outstanding and Exercisable

	Outstanding at September 30, 2020	Range of Exercise Prices	Weighted Average Remaining Contractual Life (Years)
Outstanding and exercisable	127,600	\$3.57 - \$7.27	0.87

The aggregate intrinsic value of options outstanding and exercisable as of September 30, 2020 was \$10,710.

During the three months ended September 30, 2020 and 2019, there were 0 shares of common stock issued upon cashless exercise of 0 options.

During the nine months ended September 30, 2020 and 2019, there were 0 and 151,856 shares of common stock issued upon cashless exercise of 0 and 379,400 options.

The aggregate intrinsic value of options exercised during the three months ended September 30, 2020 and 2019 was \$0.

The aggregate intrinsic value of options exercised during the nine months ended September 30, 2020 and 2019 was \$0 and \$922,429.

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NOTE 14 – INCOME TAXES

The Company utilizes the asset and liability method of accounting for income taxes in accordance with FASB ASC 740-10.

(a) United States (“US”)

Gulf Resources, Inc. may be subject to the United States of America Tax laws at a tax rate of 21%. No provision for the US federal income taxes has been made as the Company had no US taxable income for the three-month and nine-month periods ended September 30, 2020 and 2019, and management believes that its earnings are permanently invested in the PRC.

(b) British Virgin Islands (“BVI”)

Upper Class Group Limited, a subsidiary of Gulf Resources, Inc., was incorporated in the BVI and, under the current laws of the BVI, it is not subject to tax on income or capital gain in the BVI. Upper Class Group Limited did not generate assessable profit for the three-month and nine-month periods ended September 30, 2020 and 2019.

(c) Hong Kong

HKJI, a subsidiary of Upper Class Group Limited, was incorporated in Hong Kong and is subject to Hong Kong taxation on its activities conducted in Hong Kong and income arising in or derived from Hong Kong. No provision for income tax has been made as it has no taxable income for the three-month and nine-month periods ended September 30, 2020 and 2019. The applicable statutory tax rates for the three-month and nine-month periods ended September 30, 2020 and 2019 are 16.5%. There is no dividend withholding tax in Hong Kong.

(d) PRC

Enterprise income tax (“EIT”) for SCHC, SYCI and DCHC in the PRC is charged at 25% of the assessable profits.

The operating subsidiaries SCHC, SYCI and DCHC are wholly foreign-owned enterprises (“FIE”) incorporated in the PRC and are subject to PRC Local Income Tax Law. The PRC tax losses may be carried forward to be utilized against future taxable profit for ten years for High-tech enterprises and small and medium-sized enterprises of science and technology and for five years for other companies. Tax losses of the operating subsidiaries of the Company may be carried forward for five years.

On February 22, 2008, the Ministry of Finance (“MOF”) and the State Administration of Taxation (“SAT”) jointly issued Cai Shui [2008] Circular 1 (“Circular 1”). According to Article 4 of Circular 1, distributions of accumulated profits earned by a FIE prior to January 1, 2008 to foreign investor(s) in 2008 will be exempted from withholding tax (“WHT”) while distribution of the profit earned by an FIE after January 1, 2008 to its foreign investor(s) shall be subject to WHT at 5% effective tax rate.

As of September 30, 2020 and December 31, 2019, the accumulated distributable earnings under the Generally Accepted Accounting Principles (“GAAP”) of PRC that are subject to WHT are \$119,356,735 and \$124,616,722, respectively. Since the Company intends to reinvest its earnings to further expand its businesses in mainland China, its foreign invested enterprises do not intend to declare dividends to their immediate foreign holding companies in the foreseeable future. Accordingly, as of September 30, 2020 and December 31, 2019, the Company has not recorded any WHT on the cumulative amount of distributable retained earnings of its foreign invested enterprises that are subject to WHT in China. As of September 30, 2020 and December 31, 2019, the unrecognized WHT are \$4,967,722 and \$5,254,560, respectively.

The Company’s income tax returns are subject to the various tax authorities’ examination. The federal, state and local authorities of the United States may examine the Company’s income tax returns filed in the United States for three years from the date of filing. The Company’s US income tax returns since 2016 are currently subject to examination.

Inland Revenue Department of Hong Kong (“IRD”) may examine the Company’s income tax returns filed in Hong Kong for seven years from date of filing. For the years 2012 through 2019, HKJI did not report any taxable income. It did not file any income tax returns during these years except for 2014 and 2018. For companies which do not have taxable income, IRD typically issues notification to companies requiring them to file income tax returns once in every four years. The tax returns for 2014 and 2018 have been examined, and there is no Hong Kong Profits Tax was charged.

The components of the income tax (expense) benefit from continuing operations are:

	Three-Month Period Ended September 30,		Nine-Month Period Ended September 30,	
	2020	2019	2020	2019
Current taxes “PRC”	\$ —	\$ —	\$ —	\$ —
Deferred taxes “PRC”	484,792	1,650,132	2,196,079	3,756,199
Change in valuation allowance	(702,117)	(8,379,571)	(484,328)	(8,724,517)
	<u>\$ (217,325)</u>	<u>\$ (6,729,439)</u>	<u>\$ 1,711,751</u>	<u>\$ (4,968,318)</u>

The effective income tax rate differs from the PRC statutory income tax rate of 25% from continuing operations in the PRC as follows:

	Three-Month Period Ended September 30,		Nine-Month Period Ended September 30,	
	2020	2019	2020	2019
Reconciliations				
Statutory income tax rate	25%	25%	25%	25%
	(33%)	(132%)	(9%)	(61%)

Non-taxable income,(Non-deductible expense) and
change in valuation allowance

Effective tax rate	<u>(8%)</u>	<u>(107%)</u>	<u>16%</u>	<u>(36%)</u>
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Significant components of the Company's deferred tax assets and liabilities at September 30, 2020 and December 31, 2019 are as follows:

	September 30, 2020	December 31, 2019
Deferred tax liabilities	\$ —	\$ —
Deferred tax assets:		
Impairment on property, plant and equipment	2,790,465	2,974,542
Impairment on prepaid land lease	846,859	826,673
Exploration costs	1,828,158	1,784,583
Share based compensation costs	74,883	171,672
PRC tax losses	21,248,450	18,737,005
US federal net operating loss	1,013,117	432,000
Total deferred tax assets	<u>27,801,932</u>	<u>24,926,475</u>
Valuation allowance	<u>(9,768,530)</u>	<u>(8,985,833)</u>
Net deferred tax asset	<u>\$ 18,033,402</u>	<u>\$ 15,940,642</u>

The increase in valuation allowance for the three-month period ended September 30, 2020 is \$971,844.

The increase in valuation allowance for the three-month period ended September 30, 2019 is \$8,379,571.

The increase in valuation allowance for the nine-month period ended September 30, 2020 is \$782,697.

The increase in valuation allowance for the nine-month period ended September 30, 2019 is \$8,724,517.

The increase in valuation allowance in the three and nine months ended September 2020 was mainly attributable to the valuation allowance recorded for the net operating loss estimated for the parent company and the currency translation adjustment of valuation allowance recorded for the PRC tax losses as of December 31, 2019.

The increase in valuation allowance in the three and nine months ended September 30, 2019 is mainly attributable to the valuation allowance recorded for the deferred tax assets related to a portion of the PRC tax losses that more likely than not will expire before it could be utilized and the exploration costs which more likely than not will not be realized.

There were no unrecognized tax benefits and accrual for uncertain tax positions as of September 30, 2020 and December 31, 2019 and no amounts accrued for penalties and interest for the three and nine months ended September 30, 2020 and 2019.

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NOTE 15 – BUSINESS SEGMENTS

An operating segment's performance is primarily evaluated based on segment operating income, which excludes share-based compensation expense, certain corporate costs and other income not associated with the operations of the segment. These corporate costs (income) are separately stated below and also include costs that are related to functional areas such as accounting, treasury, information technology, legal, human resources, and internal audit. The Company believes that segment operating income, as defined above, is an appropriate measure for evaluating the operating performance of its segments. All the customers are located in PRC.

Three-Month Period Ended September 30, 2020	Bromine*	Crude Salt*	Chemical Products	Natural Gas	Segment Total	Corporate	Total
Net revenue (external customers)	\$ 9,181,747	\$ 1,300,438	\$ —	\$ —	\$ 10,482,185	\$ —	\$ 10,482,185
Net revenue (intersegment)	—	—	—	—	—	—	—
Income(loss) from operations before income tax benefit (expense)	1,962,262	(484,278)	(673,377)	(48,550)	756,057	(3,489,875)	(2,733,818)
Income tax benefit (expense)	(490,553)	121,066	152,162	—	(217,325)	—	(217,325)
Income (loss) from operations after income tax benefit (expense)	1,471,709	(363,212)	(521,215)	(48,550)	538,732	(3,489,875)	(2,951,143)
Total assets	127,506,049	34,760,524	114,000,520	1,612,833	277,879,926	16,697	277,896,623
Depreciation and amortization	3,299,845	898,783	114,466	35,383	4,348,477	—	4,348,477
Capital expenditures	—	—	—	—	—	—	—

Three-Month Period Ended September 30, 2019	Bromine*	Crude Salt*	Chemical Products	Natural Gas	Segment Total	Corporate	Total
Net revenue (external customers)	\$ 4,270,863	\$ 277,679	\$ —	\$ —	\$ 4,548,542	\$ —	\$ 4,548,542
Net revenue (intersegment)	—	—	—	—	—	—	—
Income(loss) from operations before income tax benefit	(5,185,484)	(1,001,988)	(744,963)	(62,265)	(6,994,700)	628,291	(6,366,409)
Income tax (expense) benefit	(5,778,726)	(1,116,620)	165,907	—	(6,729,439)	—	(6,729,439)
Income(loss) from operations after income tax benefit	(10,964,210)	(2,118,608)	(579,056)	(62,265)	(13,724,139)	628,291	(13,095,848)
Total assets	153,825,697	21,738,770	110,464,372	1,767,155	287,795,994	150,836	287,946,830
Depreciation and amortization	3,303,155	182,538	113,357	35,081	3,634,131	—	3,634,131
Capital expenditures	56,137,239	1,180,129	—	—	57,317,368	—	57,317,368

* Certain common production overheads, operating and administrative expenses and asset items (mainly cash and certain office equipment) of bromine and crude salt segments in SCHC were split by reference to the average selling price and production volume of respective segment.

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NOTE 15 – BUSINESS SEGMENTS – Continued

Nine-Month Period Ended September 30, 2020	Bromine*	Crude Salt*	Chemical Products	Natural Gas	Segment Total	Corporate	Total
Net revenue (external customers)	\$ 14,131,610	\$ 2,267,728	\$ —	\$ —	\$ 16,399,338	\$ —	\$ 16,399,338
Net revenue (intersegment)	—	—	—	—	—	—	—
Loss from operations before income tax benefit (expense)	(2,383,260)	(2,609,332)	(2,038,938)	(150,666)	(7,182,196)	(3,340,603)	(10,522,799)
Income tax benefit (expense)	577,593	672,311	461,847	—	1,711,751	—	1,711,751
Loss from operations after income tax benefit (expense)	(1,805,667)	(1,937,021)	(1,577,091)	(150,666)	(5,470,445)	(3,340,603)	(8,811,048)
Total assets	127,506,049	34,760,524	114,000,520	1,612,833	277,879,926	16,697	277,896,623
Depreciation and amortization	8,536,625	2,926,228	339,747	105,102	11,907,702	—	11,907,702
Capital expenditures	3,157,669	646,752	6,055,721	—	9,860,142	—	9,860,142

Nine -Month Period Ended September 30, 2019	Bromine*	Crude Salt*	Chemical Products	Natural Gas	Segment Total	Corporate	Total
Net revenue (external customers)	\$ 10,022,027	\$ 522,758	\$ —	\$ 51,736	\$ 10,596,521	\$ —	\$ 10,596,521
Net revenue (intersegment)	—	—	—	—	—	—	—
Income(loss) from operations before income tax benefit	(8,847,210)	(3,242,534)	(2,074,937)	(165,649)	(14,330,330)	369,725	(13,960,605)
Income tax (expense) benefit	(4,871,839)	(548,308)	451,828	—	(4,968,319)	—	(4,968,319)
Income(loss) from operations after income tax benefit	(13,719,049)	(3,790,842)	(1,623,109)	(165,649)	(19,298,649)	369,725	(18,928,924)
Total assets	153,825,697	21,738,770	110,464,372	1,767,155	287,795,994	150,836	287,946,830
Depreciation and amortization	8,442,421	1,701,769	346,985	107,836	10,599,011	—	10,599,011
Capital expenditures	56,137,239	1,180,129	—	—	57,317,368	—	57,317,368

* Certain common production overheads, operating and administrative expenses and asset items (mainly cash and certain office equipment) of bromine and crude salt segments in SCHC were split by reference to the average selling price and production volume of the respective segment.

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NOTE 15 – BUSINESS SEGMENTS – Continued

Reconciliations	Three-Month Period Ended September 30,		Nine-Month Period Ended September 30,	
	2020	2019	2020	2019
Total segment operating income (loss)	\$ 756,057	\$ (6,994,700)	\$ (7,182,196)	\$ (14,330,330)
Corporate costs	(2,459,213)	(105,702)	(2,692,272)	(408,695)
Unrealized gain (loss) on translation of intercompany balance	(1,030,662)	733,993	(648,331)	778,420
Loss from operations	(2,733,818)	(6,366,409)	(10,522,799)	(13,960,605)
Other income, net of expense	38,562	66,820	114,089	258,052
Loss before taxes	\$ (2,695,256)	\$ (6,299,589)	\$ (10,408,710)	\$ (13,702,553)

The following table shows the major customer(s) (10% or more) for the three-month period ended September 30, 2020.

Number	Customer	Bromine (000's)	Crude Salt (000's)	Chemical Products (000's)	Total Revenue (000's)	Percentage of Total Revenue (%)
1	Shandong Morui Chemical Company Limited	\$ 1,911	\$ 464	\$ —	\$ 2,375	22.7%
2	Shandong Brother Technology Limited	\$ 1,197	\$ 452	\$ —	\$ 1,649	15.7%
3	Shouguang Weidong Chemical Company Limited	\$ 1,266	\$ 383	\$ —	\$ 1,649	15.7%
4	Dongying Bomeite Chemical Company Limited	\$ 1,082	\$ —	\$ —	\$ 1,082	10.3%
5	Shandong Shouguang Shenrunfa Ocean Chemical Company Limited	\$ 1,174	\$ —	\$ —	\$ 1,174	11.2%

The following table shows the major customer(s) (10% or more) for the nine-month period ended September 30, 2020.

Number	Customer	Bromine (000's)	Crude Salt (000's)	Chemical Products (000's)	Total Revenue (000's)	Percentage of Total Revenue (%)
1	Shandong Morui Chemical Company Limited	\$ 2,790	\$ 785	\$ —	\$ 3,575	21.8%
2	Shandong Brother Technology Limited	\$ 1,806	\$ 752	\$ —	\$ 2,558	15.6%
3	Shouguang Weidong Chemical Company Limited	\$ 2,313	\$ 634	\$ —	\$ 2,947	18%
4	Dongying Bomeite Chemical Company Limited	\$ 1,689	\$ —	\$ —	\$ 1,689	10.3%
5	Shandong Shouguang Shenrunfa Ocean Chemical Company Limited	\$ 1,942	\$ —	\$ —	\$ 1,942	11.8%

The following table shows the major customer(s) (10% or more) for the three-month period ended September 30, 2019.

Number	Customer	Bromine (000's)	Crude Salt (000's)	Chemical Products (000's)	Total Revenue (000's)	Percentage of Total Revenue (%)
1	Shandong Morui Chemical Company Limited	\$ 843	\$ 103	\$ —	\$ 946	20.8%
2	Shouguang Weidong Chemical Company Limited	\$ 529	\$ 84	\$ —	\$ 613	13.5%
3	Shandong Brother Technology Limited, Kuerle Xingdong Trading Limited	\$ 500	\$ 90	\$ —	\$ 590	13%
4	Dongying Bomeite Chemical Company Limited	\$ 557	\$ —	\$ —	\$ 557	12.2%
5	Shandong Shouguang Shenrunfa Ocean Chemical Company Limited	\$ 525	\$ —	\$ —	\$ 525	11.5%

The following table shows the major customer(s) (10% or more) for the nine-month period ended September 30, 2019.

Number	Customer	Bromine (000's)	Crude Salt (000's)	Chemical Products (000's)	Total Revenue (000's)	Percentage of Total Revenue (%)
1	Shandong Morui Chemical Company Limited	\$ 2,203	\$ 175	\$ —	\$ 2,378	22.6%
2	Shouguang Weidong Chemical Company Limited	\$ 1,629	\$ 154	\$ —	\$ 1,783	16.9%
3		\$ 1,539	\$ 192	\$ —	\$ 1,731	16.4%

	Shandong Brother Technology Limited, Kuerle Xingdong Trading Limited						
4	Dongying Bomeite Chemical Company Limited	\$ 1,098	\$ —	\$ —	\$ 1,098	10.4%	
5	Shandong Shouguang Shenrunfa Ocean Chemical Company Limited	\$ 1,297	\$ —	\$ —	\$ 1,297	12.3%	

NOTE 16– CUSTOMER CONCENTRATION

During the nine-month period ended September 30, 2020, the Company sold 78.1% of its products to its top five customers, respectively. As of September 30, 2020, amounts due from these customers were \$5,869,884.

During the nine-month period ended September 30, 2019, the Company sold 78.5% of its products to its top five customers, respectively. As of September 30, 2019, amounts due from these customers were \$8,834,543.

NOTE 17– MAJOR SUPPLIERS

During the nine-month period ended September 30, 2020 the Company purchased 100% of its raw materials from its top five suppliers. As of September 30, 2020, amounts due to those suppliers were \$610,816.

During the nine-month period ended September 30, 2019, the Company purchased 100% of its raw materials from its top five suppliers. As of September 30, 2019, amounts due to those suppliers were \$0.

NOTE 18 – FAIR VALUE OF FINANCIAL INSTRUMENTS

The carrying values of financial instruments, which consist of cash, accounts receivable and accounts payable and other payables, approximate their fair values due to the short-term nature of these instruments. There were no material unrecognized financial assets and liabilities as of September 30, 2020 and December 31, 2019.

NOTE 19 – CAPITAL COMMITMENT AND OTHER SERVICE CONTRACTUAL OBLIGATIONS

The following table sets forth the Company’s contractual obligations as of September 30, 2020:

	Property Management Fees	Capital Expenditure
Payable within:		
the next 12 months	\$ 91,608	\$ 5,534,292
the next 13 to 24 months	91,608	423,682
the next 25 to 36 months	91,608	—
Total	\$ 274,824	\$ 5,957,974

NOTE 20 –LOSS CONTINGENCIES

On or about August 3, 2018, written decisions of administration penalty captioned Shou Guo Tu Zi Fa Gao Zi [2018] No. 291, Shou Guo Tu Zi Fa Gao Zi [2018] No. 292, Shou Guo Tu Zi Fa Gao Zi [2018] No. 293, Shou Guo Tu Zi Fa Gao Zi [2018] No. 294, Shou Guo Tu Zi Fa Gao Zi [2018] No. 295 and Shou Guo Tu Zi Fa Gao Zi [2018] No. 296 (together, the “Written Decisions”) were served on Shouguang City Haoyuan Chemical Company Limited (“SCHC”) by Shouguang City Natural Resources and Planning Bureau (the “Bureau”), naming SCHC as respondent respectively thereof. The Decisions challenged the land use of Factory nos. 2, 9, 7, 4, 8 and 10, respectively, and alleged, among other things, that SCHC had illegally occupied and used the land in the total area of approximately 52,674 square meters, on which Factory nos. 2, 9, 7, 4, 8 and 10 were built, respectively. The Written Decisions ordered SCHC, among other things, to return the land subject to the Written Decisions to its respective legal owner, restore the land to its original state, and demolish or confiscate all the buildings and facilities thereon and pay monetary penalty of approximately RMB 1.3 million (\$184,000) in the aggregate. Each of the Written Decisions shall be executed within 15 days upon serving on SCHC. Additional interest penalty shall be imposed at a daily rate of 3% in the event that SCHC does not make the monetary penalty payment in a timely manner. Subsequently, the Bureau filed enforcement actions to the People’s Court of Shouguang City, Shandong Province (the “Court”), naming SCHC as enforcement respondent and alleged, among other things, that SCHC failed to perform its obligations under each of the Written Decisions within the specified timeframe. The enforcement proceedings sought court orders to enforce the Written Decisions. On May 5, 2019, written decisions of administrative ruling captioned (2019) Lu 0783 Xing Shen No. 384, (2019) Lu 0783 Xing Shen No. 385, (2019) Lu 0783 Xing Shen No. 389, (2019) Lu 0783 Xing Shen No. 390, (2019) Lu 0783 Xing Shen No. 393, and (2019) Lu 0783 Xing Shen No. 394, respectively (together, the “Court Rulings”) were made by the Court in favor of the Bureau. The Court orders, among other relief, to enforce each of the Written Decisions, to return each subject land to its legal owner and demolish or confiscate the buildings and facilities thereon and restore the land to its original state within 10 days from the service of the Court Rulings on SCHC. The Court Rulings became enforceable immediately upon service on SCHC on May 5, 2019.

In the last twenty years, to the Company’s knowledge, there were no government regulations requiring bromine manufacturers to obtain land use and planning approval document. As such, the Company believes most of the bromine manufacturers in Shouguang City do not have land use and planning approval documents and lease their land parcels from the village associations. They are facing the same issues in connection with land use and planning as the Company.

The Company is in the process of resolving the issues in connection with SCHC’s land use and planning diligently. The Company has been in discussions closely with the local government authorities with the help from Shouguang City Bromine Association to seek reliefs and, based on verbal confirmation by local government authorities, believes the administrative penalties imposed by the Bureau according to the Written Decisions are being re-assessed by local government authorities and may be revoked. The Company has obtained one confirmation from the local government authorities that the administrative penalty imposed on Factory No. 7, Factory No. 8 and Factory No.10 are being revoked which are waiting for the Court formal approval, and production of Factory No. 7 was allowed to resume in April 2019. In addition, on August 28, 2019, the People’s Government of Shandong Province, issued a regulation titled “Investment Project Management Requirements of Chemical Companies in Shandong Province” permitting the construction of facilities on existing sites or infrastructure of bromine manufacturing and other chemical industry-related types of projects (clause 11 of section 3).The Company believes that the goal of the government is to standardize and regulate the industry and not to demolish the facilities or penalize the manufacturers. As of the date of this report, the Company has not been notified by the local government that it will take any measure to enforce the administrative penalties. Based on information known to date, the Company believes that it is remote that the Written Decisions or Court Rulings will be enforced within the expected timeframe and a material penalty or costs and expenses against the Company will result. However, there can be no

assurance that there will not be any further enforcement action, the occurrence of which may result in further liabilities, penalties and operational disruption.

In view of the above facts and circumstances, the Company believes that it is not necessary to accrue for any estimated losses or impairment as of September 30, 2020.

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

Cautionary Note Regarding Forward-Looking Statements

The discussion below contains "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995, Section 27A of the Securities Act, and Section 21E of the Exchange Act. We have used words such as "believes," "intends," "anticipates," "expects" and similar expressions to identify forward-looking statements. These statements are based on information currently available to us and are subject to a number of risks and uncertainties that may cause our actual results of operations, financial condition, cash flows, performance, business prospects and opportunities and the timing of certain events to differ materially from those expressed in, or implied by, these statements. Except as expressly required by the federal securities laws, we undertake no obligation to update such factors or to publicly announce the results of any of the forward-looking statements contained herein to reflect future events, developments, or changed circumstances, or for any other reason.

Overview

We are a holding company which conducts operations through our wholly-owned China-based subsidiaries. Our business is conducted and reported in four segments, namely, bromine, crude salt, chemical products and natural gas.

Through our wholly-owned subsidiary, SCHC, we produce and trade bromine and crude salt. We are one of the largest producers of bromine in China, as measured by production output. Elemental bromine is used to manufacture a wide variety of bromine compounds used in industry and agriculture. Bromine also is used to form intermediary chemical compounds such as Tetramethylbenzidine. Bromine is commonly used in brominated flame retardants, fumigants, water purification compounds, dyes, medicines and disinfectants. Crude salt is the principal material in alkali production as well as chlorine alkali production and is widely used in the chemical, food and beverage, and other industries. SCHC is also planning to be involved in activities related to seawater desalination, seawater desalination technology research and service and to handle the import and export of goods and technologies within the scope permitted by the state.

Through our wholly-owned subsidiary, SYCI, we manufacture and sell chemical products used in oil and gas field exploration, oil and gas distribution, oil field drilling, papermaking chemical agents, inorganic chemicals and materials that are used for human and animal antibiotics.

Our wholly-owned subsidiary, DCHC, was established to explore and develop natural gas and brine resources (including bromine and crude salt) in Sichuan Province, China.

Recent Development

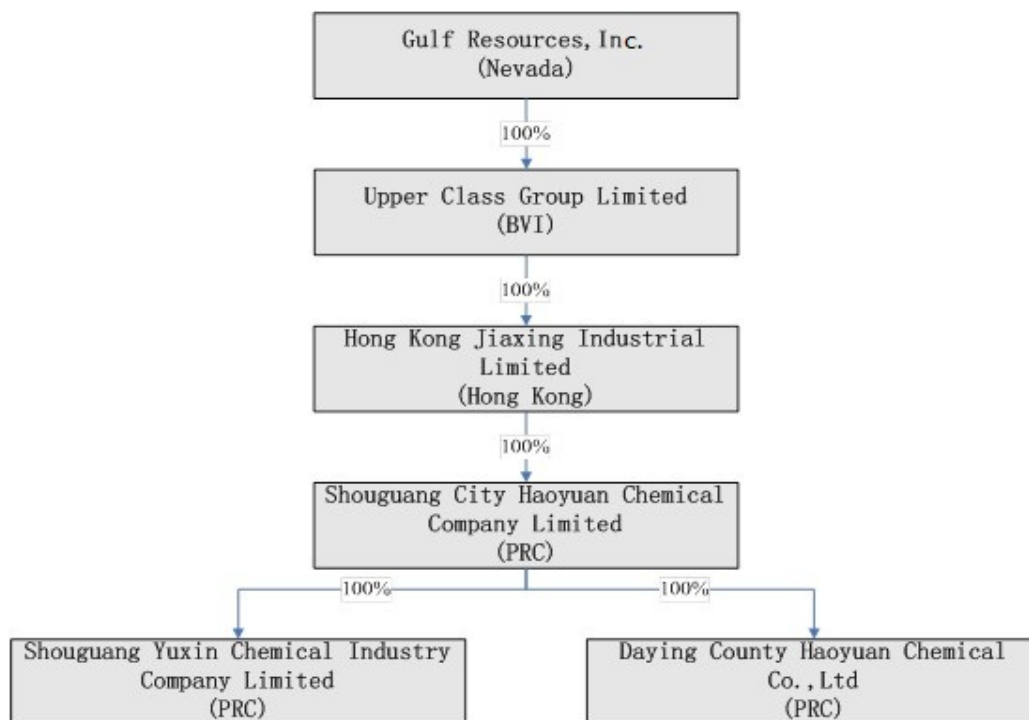
On September 21, 2018, the Company received a closing notice from the People's Government of Yangkou Town, Shouguang City informing it that its three bromine factories (No. 3, No. 4, and No. 11.) are not allowed to resume production and hence the Company has to demolish these factories. The crude salt fields surrounding these factories have been reclaimed as cultivated or construction land and hence did not meet the requirement for bromine and crude salt co-production set by the relevant authority.

In January 2017, the Company completed the first brine water and natural gas well field construction in Daying located in Sichuan Province and commenced trial production in January 2019. On May 29, 2019, the Company received a verbal notice from the government of Tianbao Town, Daying County, Sichuan Province, whereby the Company is required to obtain project approval for its well located in Daying, including the whole natural gas and brine water project, and approvals for safety production inspection, environmental protection assessment, and to solve the related land issue. Until these approvals have been received, the Company has to temporarily halt trial production at its natural gas well in Daying. In compliance with the Chinese government new policies, the Company is also required to obtain an exploration license and a mining license for bromine natural gas, respectively. Pursuant to the Opinions of the Ministry of Natural Resources on Several Issues in Promoting the Reform of Mineral Resources Management (Trial) promulgated by the Ministry of Natural Resources of PRC on January 9, 2020, which came into effect on May 1, 2020, privately owned enterprises are allowed to participate in the natural gas production. The Company plans to proceed with its applications for the natural gas and brine project approvals with related government departments after the government has finalized the land and resources planning for Sichuan Province.

The Company received an approval from the Shouguang Yangkou People's Government dated on March 5, 2020 allowing the Company to resume production at its bromine factories No.1, No. 4 (which was renamed from Subdivision Factory No. 1), No.7 and No. 9 in order to meet the needs of bromide products for epidemic prevention and control. As of the date of this report, all those four bromine factories have commenced commercial production of bromine and crude salt. Factory no. 1 and no. 7 resumed operation in March 2020 and Factory no. 4 and no. 9 resumed operation in May 2020. We continue to be optimistic about receiving the approval to begin operations at factories #2, #8, and #10. To our knowledge, the government is currently completing its planning process for all mining areas including that for prevention of flood. As a result, we may be required to make some modifications to our current wells and aqueducts prior to commencement of operations of these factories to satisfy the local government's requirements. Nevertheless, the Company expects to receive approvals for these factories by the first half of 2021.

At the present time, our chemical factory SYCI is closed pursuant to the letter from government dated on November 24, 2017. It will be relocated to Bohai Marine Fine Chemical Industry Park, Shouguang City. To date, we have secured the land for our new chemical factory. The Company also has had the final approval regarding environmental protection assessment. The Company commenced construction in June 2020, and the construction is expected to take approximately one year.

Our current corporate structure chart is set forth in the following diagram:



As a result of our acquisitions of SCHC and SYCI, our historical financial statements and the information presented below reflects the accounts of SCHC, SYCI and DCHC. The following discussion should be read in conjunction with our condensed consolidated financial statements and notes thereto appearing elsewhere in this report.

RESULTS OF OPERATIONS

The following table presents certain information derived from the condensed consolidated statements of operations, cash flows and stockholders equity for the three-month and nine-month periods ended September 30, 2020 and 2019.

Comparison of the Three-Month Period Ended September 30, 2020 and 2019

	Three-Month Period Ended September 30, 2020	Three-Month Period Ended September 30, 2019	Percent Change Increase/ (Decrease)
Net revenue	\$ 10,482,185	\$ 4,548,542	130%
Cost of net revenue	(6,750,055)	(2,403,532)	181%
Gross profit	3,732,130	2,145,010	74%
Sales, marketing and other operating expenses	(15,785)	(5,821)	171%
Direct labor and factory overheads incurred during plant shutdown	(1,538,193)	(3,485,383)	(56%)
General and administrative expenses	(4,911,970)	(5,020,215)	(2%)
Loss from operations	(2,733,818)	(6,366,409)	(57%)
Other income	38,562	66,820	(42%)
Loss before taxes	(2,695,256)	(6,299,589)	(57%)
Income tax benefit	(217,325)	(6,729,439)	(97%)
Net loss	\$ (2,912,581)	\$ (13,029,028)	(78%)

Net revenue. The table below shows the changes in net revenue in the respective segment of the Company for the three-month period ended September 30, 2020 as compared to the same period in 2019:

Segment	Net Revenue by Segment				Percent Change Increase of Net Revenue
	Three-Month Period Ended September 30, 2020		Three-Month Period Ended September 30, 2019		
		% of total		% of total	
Bromine	\$ 9,181,747	87.59%	\$ 4,270,863	93.9%	115%
Crude Salt	1,300,438	12.41%	277,679	6.1%	368%
Chemical Products	—	—	—	—	—
Natural Gas	—	—	—	—	—
Total sales	\$ 10,482,185	100%	\$ 4,548,542	100%	130%

Bromine and crude salt segments product sold in tonnes	Three-Month Period Ended		Percentage Change Increase
	September 30, 2020	September 30, 2019	
Bromine	2,301	1,022	125%
Crude Salt	77,854	14,614	433%

Bromine segment

For the three-month periods ended September 30, 2020 and 2019, the net revenue for the bromine segment was \$9,181,747 and \$4,270,863, respectively, mainly due to the higher volume of sale.

Crude salt segment

For the three-month periods ended September 30, 2020 and 2019, the net revenue for the crude salt was \$1,300,438 and \$277,679 mainly due to the higher volume of production. .

Chemical products segment

For the three-month periods ended September 30, 2020 and 2019, the net revenue for the chemical products segment was \$0 due to the closure of our chemical factories since September 1, 2017. As a result of the closure, there were no chemical products for sale for the three-month period ended September 30, 2020. We are setting up a new factory in Bohai Park.

Natural gas segment

For the three-month period ended September 30, 2020, the net revenue for the natural gas was \$0.

For the three-month period ended September 30, 2019, the net revenue for the natural gas was \$0.

See "Recent Development in Page 18 for details.

Cost of Net Revenue

Segment	Cost of Net Revenue by Segment				Percent Change of Cost of Net Revenue
	Three-Month Period Ended September 30, 2020		Three-Month Period Ended September 30, 2019		
		% of total		% of total	
Bromine	\$ 5,571,400	82.5%	\$ 2,098,083	87%	174%
Crude Salt	1,178,655	17.5%	305,449	13%	286%
Chemical Products	—	—	—	—	
Natural Gas	—	—	—	—	
Total	\$ 6,750,055	100%	\$ 2,403,532	100%	181%

Cost of net revenue reflects mainly the raw materials consumed, the direct salaries and benefits of staff engaged in the production process, electricity, depreciation and amortization of manufacturing plant and machinery and other manufacturing costs.

Bromine production capacity and utilization of our factories

The table below represents the annual capacity and utilization ratios for all of our bromine producing properties:

	Annual Production Capacity (in tonnes)	Utilization Ratio (i)
Three-month period ended September 30, 2019	31,506	13%
Three-month period ended September 30, 2020	31,506	29%
Variance of the three-month period ended September 30, 2020 and 2019	—	16%

(i) Utilization ratio is calculated based on the annualized actual production volume in tonnes for the periods divided by the annual production capacity in tonnes of all the seven factories including those that have not commenced operations.

Our utilization ratio was 29% for the three-month period ended September 30, 2020 compared to 13% recorded for the three-month period ended September 30, 2019 mainly because there were four bromine factories in production for the entire three-month period ended September 30, 2020 while there were only two bromine factories in production for about one and half months for the three-month period ended September 30, 2019. The two factories that were in operation in the three-month period ended September 30, 2019 were closed in August, 2019 due to damages suffered in Typhoon Lekima that hit Shandong Province during that time.

Bromine segment

For the three-month period ended September 30, 2020 the cost of net revenue for the bromine segment was \$5,571,400. This \$3,473,317 increase was primarily attributable to the increase in factory overhead per unit produced, which was mainly caused by the increase in depreciation charges of plant and equipment that were placed in service in 2020.

For the three-month period ended September 30, 2019 the cost of net revenue for the bromine segment was \$2,098,083.

Crude salt segment

For the three-month period ended September 30, 2020 the cost of net revenue for the crude salt segment was \$1,178,655. This \$873,206 increase was primarily attributable to the increase in factory overhead per unit produced, which was mainly caused by the increase in depreciation charges of plant and equipment that were placed in service in 2020.

For the three-month period ended September 30, 2019 the cost of net revenue for the crude salt segment was \$305,449.

Chemical products segment

Cost of net revenue for our chemical products segment for the three-month period ended September 30, 2020 and 2019 was \$0 due to the closure of our chemical factories since September 1, 2017. As a result of the closure, there were no chemical products for sale for the three-month period ended September 30, 2020. We are setting up a new factory in Bohai Park.

Natural gas segment

Cost of net revenue for our natural gas segment for the three-month period ended September 30, 2020 and 2019 was \$0.

Gross Profit. Gross profit was \$3,732,130, or 36%, of net revenue for three-month period ended September 30, 2020, representing an increase of \$1,587,120 (or 11%), as compared to a gross profit of \$2,145,010, or 47%, of net revenue for the same period in 2019.

Segment	Gross Profit (Loss) by Segment				% Point Change of Gross Profit Margin
	Three-Month Period Ended September 30, 2020		Three-Month Period Ended September 30, 2019		
	Gross Profit Margin		Gross Profit Margin		
Bromine	\$ 3,610,347	39%	\$ 2,172,780	51%	(12%)
Crude Salt	121,783	9%	(27,770)	(10%)	19%
Chemical Products	—	—	—	—	
Natural Gas	—	—	—	—	
Total Gross Profit	\$ 3,732,130	36%	\$ 2,145,010	47%	(11%)

Bromine segment

For the three-month period ended September 30, 2020, the gross profit margin for our bromine segment was 39%. This 12% decrease was primarily attributable to the increase in factory overhead per unit produced mainly due to lower selling price and the increase in depreciation charges of plant and equipment that were placed in service in 2020.

For the three-month period ended September 30, 2019, the gross profit margin for our bromine segment was 51%.

Crude salt segment

For the three-month period ended September 30, 2020, the gross profit margin for our crude salt segment was 9%. This 19% increase in the three-month period ended September 30, 2020 compared to the same period in 2019 was primarily attributable to higher volume of production in the three month ended September 30, 2020 compared to that recorded in the same period in 2019.

For the three-month period ended September 30, 2019, the gross loss margin for our crude salt segment was 10%

Chemical products segment

For the three-month period ended September 30, 2020, the gross profit margin for our chemical segment was 0% due to the closure of our plant and factories to perform rectification and improvement in 2017. All chemical products inventories were sold as of September 30, 2019. As a result, there were no chemical products for sale for the three-month period ended September 30, 2020 and 2019.

Natural gas segment

For the three-month period ended September 30, 2020, the gross loss margin for our natural gas segment was 0%.

Direct labor and factory overheads incurred during plant shutdown The direct labor and factory overhead costs (including depreciation of plant and machinery) in the amount of \$1,538,193 and \$3,485,383 incurred for the three-month period end September 30, 2020 and 2019, respectively, were that of the factories that have not resumed operations in the three-month periods ended September 30, 2020 and 2019.

General and Administrative Expenses. General and administrative expenses were \$4,911,970 for the three-month period ended September 30, 2020, a decrease of \$108,245 (or 3%) as compared to \$5,020,215 for the same period in 2019.

Income (loss) from Operations Loss from operations was \$2,733,818 for the three-month period ended September 30, 2020, compared to a loss of \$6,366,409 in the same period in 2019.

Segment:	Loss from Operations by Segment			
	Three-Month Period Ended September 30, 2020		Three-Month Period Ended September 30, 2019	
		% of total		% of total
Bromine	\$ 1,962,262	259%	\$ (5,185,484)	74%
Crude Salt	(484,278)	(64%)	(1,001,988)	14%
Chemical Products	(673,377)	(89%)	(744,963)	11%
Natural Gas	(48,550)	(6%)	(62,265)	1%
Income (loss) from operations before corporate costs	756,057	100%	(6,994,700)	100%
Corporate costs	(2,459,213)		(105,702)	
Unrealized gain (loss) on translation of Intercompany balance	(1,030,662)		733,993	
Loss from operations	\$ (2,733,818)		\$ (6,366,409)	

Bromine segment

Income from operations from our bromine segment was \$1,962,262 for the three-month period ended September 30, 2020, compared to loss from operations of \$5,185,484 in the same period in 2019. This was because there were four bromine factories in production for the three-month period ended September 30, 2020 while there were only two bromine factories in production for the three-month period ended September 30, 2019. In addition, the four bromine factories operated for the entire period in the three-period ended September 30, 2020 whereas the two bromine factories that were in operation in the three-month period ended September 30, 2019 had to be shut down when it suffered damages from Typhoon Lekima that hit Shandong province in August 2019.

Crude salt segment

Loss from operations from our crude salt segment was \$484,278 for the three-month period ended September 30, 2020, compared to loss from operations of \$1,001,988 in the same period in 2019. This was because of the higher volume of crude salt sold in for the three-month period ended September 30, 2020 compared to the three-month period ended September 30, 2019.

Chemical products segment

Loss from operations from our chemical products segment was \$673,377 for the three-month period ended September 30, 2020, compared to loss from operations of \$744,963 in the same period in 2019.

Natural gas segment

Loss from operations from our natural gas segment was \$48,550 for the three -month period ended September 30, 2020, compared to a loss of \$62,265 in the same period in 2019.

Other Income, Net Other income, net of \$38,562 represented bank interest income, net of capital lease interest expense for the three -month period ended September 30, 2020, a decrease of \$28,258 (or approximately 42%) as compared to the same period in 2019.

Net Income (loss) Net loss was \$2,912,581 for the three-month period ended September 30, 2020, compared to a net loss of \$13,029,028 in the same period in 2019.

Effective Tax Rate Our effective income tax benefit rate for the three-month period ended September 30, 2020 and 2019 were 8% and 107% respectively. The effective tax rate for the three-month period ended September 30, 2020 was lower than the PRC statutory income tax rate of 25% mainly due to a non-deductible item in connection with the unrealized exchange loss and an increase in valuation allowance recorded for deferred tax assets arising from net operating losses of the parent company.

Comparison of the Nine-Month Period Ended September 30, 2020 and 2019

	Nine -Month Period Ended September 30, 2020	Nine -Month Period Ended September 30, 2019	Percent Change Increase/ (Decrease)
Net revenue	\$ 16,399,338	\$ 10,596,521	55%
Cost of net revenue	(12,694,271)	(5,430,269)	134%
Gross profit	3,705,067	5,166,252	(28%)
Sales, marketing and other operating expenses	(28,866)	(12,434)	132%
Direct labor and factory overheads incurred during plant shutdown	(6,886,215)	(10,653,690)	(35%)
Other operating loss	(15,776)	—	(100%)
General and administrative expenses	(7,297,009)	(8,460,733)	(14%)
Loss from operations	(10,522,799)	(13,960,605)	(25%)
Other income	114,089	258,052	(56%)
Loss before taxes	(10,408,710)	(13,702,553)	(24%)
Income tax benefit (expense)	1,711,751	(4,968,318)	(134%)
Net loss	<u>\$ (8,696,959)</u>	<u>\$ (18,670,871)</u>	<u>(53%)</u>

Net revenue. The table below shows the changes in net revenue in the respective segment of the Company for the nine-month period ended September 30, 2020 as compared to the same period in 2019:

Segment	Net Revenue by Segment				Percent Increase (Decrease) of Net Revenue
	Nine -Month Period Ended September 30, 2020		Nine -Month Period Ended September 30, 2019		
		% of total		% of total	
Bromine	\$ 14,131,610	86.2%	\$ 10,022,027	95%	41%
Crude Salt	2,267,728	13.8%	522,758	4%	333%
Chemical Products	—		—	—	—
Natural Gas	—		51,736	1%	(100%)
Total sales	\$ 16,399,338	100%	\$ 10,596,521	100%	55%

Bromine and crude salt segments product sold in tonnes	Nine -Month Period Ended		Percentage Change Increase
	September 30, 2020	September 30, 2019	
Bromine (excluding volume sold to SYCI)	3,645	2,320	57%
Crude Salt	136,718	24,441	459%

Natural gas segments product sold in cubic metre	Nine-Month Period Ended		Percentage Change Decrease
	September 30, 2020	September 30, 2019	
Natural Gas	—	349,900	(100%)

Bromine segment

Net revenue from our bromine segment increased to \$14,131,610 for the nine-month period ended September 30, 2020 compared to \$10,022,027 for the same period in 2019 respectively, because there were only two factories in production from April until August for the nine-month period ended September 30, 2019, but there were four factories in production since March 2020 for the nine-month period ended September 30, 2020.

Crude salt segment

Net revenue from our crude salt segment increased to \$2,267,728 for the nine-month period ended September 30, 2020 compared \$522,758 for the same period in 2019, respectively, because there were three crude salt factories in production for the nine-month period ended September 30, 2020 while there were only two crude salt factories in production for the nine-month period ended September 30, 2019.

Chemical products segment

For the nine-month period ended September 30, 2020 and 2019, the net revenue for the chemical products segment was \$0 due to the closure of our chemical factories since September 1, 2017.

Natural gas segment

For the nine-month period ended September 30, 2020, the net revenue for the natural gas was \$0.

For the nine-month period ended September 30, 2019, the net revenue for the natural gas was \$51,736.

Cost of Net Revenue

Segment	Cost of Net Revenue by Segment				% Change of Cost of Net Revenue
	Nine-Month Period Ended September 30, 2020		Nine-Month Period Ended September 30, 2019		
		% of total		% of total	
Bromine	\$ 10,450,459	82%	\$ 4,815,890	89%	117%
Crude Salt	2,243,812	18%	564,091	10%	298%
Chemical Products	—	—	—	—	—
Natural Gas	—	—	50,288	1%	—
Total	\$ 12,694,271	100%	\$ 5,430,269	100%	133%

Cost of net revenue reflects mainly the raw materials consumed-direct salaries and benefits of staff engaged in the production process, electricity, depreciation and amortization of manufacturing plant and machinery and other manufacturing costs.

Bromine production capacity and utilization of our factories

The table below represents the annual capacity and utilization ratios for all of our bromine producing properties:

	Annual Production Capacity (in tonnes)	Utilization Ratio (i)
Nine-month period ended September 30, 2019	31,506	12%
Nine-month period ended September 30, 2020	31,506	23%
Variance of the nine-month period ended September 30, 2020 and 2019	—	11%

(i) Utilization ratio is calculated based on the annualized actual production volume in tonnes for the periods divided by the annual production capacity in tonnes of all the seven factories including those that have not commenced operations.

Our utilization ratio was 23% for the nine-month period ended September 30, 2020 compared to 12% recorded for the nine-month period ended September 30, 2019 mainly because there were four bromine factories in production for the nine-month period ended September 30, 2020 while there were only two bromine factories in production for the nine-month period ended September 30, 2019.

Bromine segment

For the nine-month period ended September 30, 2020 the cost of net revenue for the bromine segment was \$10,450,459. This \$5,634,569 increase was primarily attributable to the increase in factory overhead per unit produced, which mainly caused by the increase in depreciation charges of plant and equipment that were placed in service in 2020.

For the nine-month period ended September 30, 2019 the cost of net revenue for the bromine segment was \$4,815,890.

Crude salt segment

For the nine-month period ended September 30, 2020 the cost of net revenue for the crude salt segment was \$2,243,812. The cost of net revenue for our crude salt segment for the nine-month period ended September 30, 2019 was \$564,091. This \$1,679,721 increase was primarily attributable to the increase in factory overhead per unit produced, which mainly caused by the increase in depreciation charges of plant and equipment that were placed in service in 2020.

Natural gas segment

Cost of net revenue for our natural gas segment for the nine-month period ended September 30, 2020 was \$0.

Cost of net revenue for our natural gas segment for the nine-month period ended September 30, 2019 was \$50,288.

Gross Profit. Gross loss was \$3,705,067, or 23%, of net revenue for nine-month period ended September 30, 2020 compared to \$5,166,252, or 49%, of net revenue for the same period in 2019.

Segment	Gross Profit (Loss) by Segment				% Point Change of Gross Profit Margin
	Nine-Month Period Ended September 30, 2020		Nine-Month Period Ended September 30, 2019		
		Gross Profit (loss) Margin		Gross Profit Margin	
Bromine	\$ 3,681,151	26%	\$ 5,206,136	49%	(23%)
Crude Salt	23,916	1%	(41,332)	—	1%
Chemical Products	—	—	—	—	—
Natural Gas	—	—	1,448	—	—
Total Gross Profit	\$ 3,705,067	23%	\$ 5,166,252	49%	(26%)

Bromine segment

For the nine-month period ended September 30, 2020, the gross profit margin for our bromine segment was 26%. This 23% decrease was primarily attributable to the increase in factory overhead per unit produced mainly due to lower selling price and the increase in depreciation charges of plant and equipment that were placed in service in 2020.

For the nine-month period ended September 30, 2019, the gross profit margin for our bromine segment was 49%.

Crude salt segment

For the nine-month period ended September 30, 2020, the gross profit margin for our crude salt segment was 1%. This 1% increase in the nine-month period ended September 30, 2020 compared to the same period in 2019 was primarily attributable to higher volume of production in the nine-month period ended September 30, 2020 compared to that recorded in the same period in 2019.

For the nine-month period ended September 30, 2019 the gross loss margin for our crude salt segment was 0%.

Chemical products segment

For the nine-month period ended September 30, 2020, the gross profit margin for our chemical segment was 0% due to the closure of our plant and factories to perform rectification and improvement. As a result of the course, there were no chemical products for sale for the nine-month period ended September 30, 2020.

Direct labor and factory overheads incurred during plant shutdown The direct labor and factory overhead costs (including depreciation of plant and machinery) in the amount of \$6,886,215 and \$10,653,690 incurred for the nine-month period ended September 30, 2020 and 2019, respectively, were for factories that have not resumed production in the nine-month period ended September 30, 2020 and 2019.

General and Administrative Expenses. General and administrative expenses were \$7,297,010 for the nine-month period ended September 30, 2020, a decrease of \$1,163,723 (or 14%) as compared to \$8,460,733 for the same period in 2019.

Income (Loss) from Operations. Loss from operations was \$10,522,799 for the nine-month period ended September 30, 2020, compared to a loss of \$13,960,605 in the same period in 2019.

Segment:	Income(Loss) from Operations by Segment			
	Nine-Month Period Ended September 30, 2020		Nine-Month Period Ended September 30, 2019	
		% of total		% of total
Bromine	\$ (2,383,260)	34%	\$ (8,847,210)	62%
Crude Salt	(2,609,332)	36%	(3,242,534)	23%
Chemical Products	(2,038,938)	28%	(2,074,937)	15%
Natural Gas	(150,666)	2%	(165,649)	—
Loss from operations before corporate costs	(7,182,196)	100%	(14,330,330)	100%
Corporate costs	(2,692,271)		(408,695)	
Unrealized gain (loss) on translation of intercompany balance	(648,332)		778,420	
Loss from operations before taxes	\$ (10,522,799)		\$ (13,960,605)	

Bromine segment

Loss from operations from our bromine segment was \$2,383,260 for the nine-month period ended September 30, 2020, compared to a loss of \$8,847,210 in the same period in 2019.

Crude salt segment

Loss from operations from our crude salt segment was \$2,609,332 for the nine-month period ended September 30, 2020, compared to a loss of \$3,242,534 in the same period in 2019.

Chemical products segment

Loss from operations from our chemical products segment was \$2,038,938 for the nine-month period ended September 30, 2020, compared to a loss of \$2,074,937 in the same period in 2019.

Natural gas segment

Loss from operations from our natural gas segment was \$150,666 for the nine-month period ended September 30, 2020, compared to a loss of \$165,649 in the same period in 2019.

Other Income, Net. Other income, net of \$114,089 represented bank interest income, net of capital lease interest expense for the nine-month period ended September 30, 2020, a decrease of \$143,963 (or approximately 56%) as compared to the same period in 2019.

Net Income (Loss). Net loss was \$8,696,959 for the nine-month period ended September 30, 2020, compared to a net loss of \$18,670,871 in the same period in 2019.

Effective Tax Rate. Our effective income tax benefit rate for the nine-month period ended September 30, 2020 and 2019 was 16% and (36%), respectively. The effective tax rate for the nine-month period ended September 30, 2020 was 9% lower than the PRC statutory income tax rate of 25% mainly due to a non-deductible expense in connection with the unrealized exchange loss for the Company and an increase in valuation allowance recorded for deferred tax assets arising from net operating losses of the parent Company. The effective tax benefit rate for the nine-month period ended September 30, 2019 was 61% lower than the PRC statutory income tax rate of 25% mainly due to non-deductible expense offset by non-taxable item in connection with the unrealized exchange loss for the Company.

LIQUIDITY AND CAPITAL RESOURCES

As of September 30, 2020, cash and cash equivalents were \$95,623,812 as compared to \$100,301,986 as of December 31, 2019. The components of this decrease of \$4,678,174 are reflected below.

Statement of Cash Flows

	Nine-Month Period Ended September 30,	
	2020	2019
Net cash provided by (used in) operating activities	\$ 3,258,010	\$ (12,320,640)
Net cash used in investing activities	(9,860,142)	(57,317,368)
Net cash used in financing activities	(264,976)	(275,506)
Effects of exchange rate changes on cash and cash equivalents	2,188,934	(3,866,852)
Net decrease in cash and cash equivalents	\$ (4,678,174)	\$ (73,780,366)

For the nine-month period ended September 30, 2020, we met our working capital and capital investment requirements by using cash on hand.

Net Cash Provided by (Used In) Operating Activities

During the nine-month period ended September 30, 2020 cash flow provided by operating activities of approximately \$3.26 million was mainly due to non-cash adjustments related to depreciation and amortization of property, plant and equipment, and restricted stock expense offset by a net loss of \$8.7 million and an increase in accounts receivable of \$2.28 million.

During the nine-month period ended September 30, 2019, cash flow used in operating activities of approximately \$12 million was mainly due to a net loss of \$18.7 million, an increase in accounts receivable of \$9.9 million, and a non-cash adjustment related to an increase in deferred tax assets of \$5 million reduced by a non-cash adjustment related to depreciation and amortization of property, plant and equipment.

Accounts receivable

Cash collections on our accounts receivable had a major impact on our overall liquidity. The following table presents the aging analysis of our accounts receivable as of September 30, 2020 and December 31, 2019.

	September 30, 2020		December 31, 2019	
		% of total		% of total
Aged 1-30 days	\$ 5,285,842	72%	\$ —	—
Aged 31-60 days	2,042,340	28%	—	—
Aged 61-90 days	—	—	—	—
Aged 91-120 days	—	—	—	—
Aged 121-150 days	—	—	506,703	10%
Aged 151-180 days	—	—	2,368,495	49%
Aged 181-210 days	—	—	2,001,908	41%
Aged 211-240 days	—	—	—	—
Total	\$ 7,328,182	100%	\$ 4,877,106	100%

The overall accounts receivable balance as of September 30, 2020 increased by \$2,451,076, as compared to those of December 31, 2019. We have policies in place to ensure that sales are made to customers with an appropriate credit history. We perform ongoing credit evaluation on the financial condition of our customers. No allowance for doubtful accounts for the three-month and nine-month periods ended September 30, 2020 is required.

Inventory

Our inventory consists of the following:

	September 30, 2020		December 31, 2019	
		% of total		% of total
Raw materials	\$ 30,508	8%	\$ 20,928	3%
Finished goods	363,725	92%	669,159	97%
Total	\$ 394,233	100%	\$ 690,087	100%

The net inventory level as of September 30, 2020 decreased by \$295,854 (or 43%), as compared to the net inventory level as of December 31, 2019.

Raw materials increased by \$9,580 as of September 30, 2020 as compared to December 31, 2019.

Our finished goods decreased by \$305,434 as of September 30, 2020 as compared to December 31, 2019.

Net Cash Used in Investing Activities

For the nine-month period ended September 30, 2020, we used approximately \$9.86 million to acquire property, plant and equipment.

For the nine-month period ended September 30, 2019, we used approximately \$57 million to acquire property, plant and equipment.

Net Cash Used in Financing Activities

For the nine-month period ended September 30, 2020 and 2019, we used \$0.3 million to repay finance lease obligation.

We believe that our available funds and cash flows generated from operations will be sufficient to meet our anticipated ongoing operating needs and our obligations as they fall due in the next twelve (12) months.

We had available cash of approximately \$95.6 million at September 30, 2020, all which is in highly liquid current deposits which earn no or little interest. We do not anticipate paying cash dividends in the foreseeable future.

We intend to continue to focus our efforts on the activities of SCHC, SYCI and DCHC as these segments continue to expand within the Chinese market.

We may not be able to identify, successfully integrate or profitably manage any businesses or business segment we may acquire, or any expansion of our business. An expansion may involve a number of risks, including possible adverse effects on our operating results, diversion of management's attention, inability to retain key personnel, risks associated with unanticipated events, risks associated with the COVID-19 pandemic and the financial statement effect of potential impairment of acquired intangible assets, any of which could have a materially adverse effect on our condition and results of operations. In addition, if competition for acquisition candidates or operations were to increase, the cost of acquiring businesses could increase materially. We may effect an acquisition with a target business which may be financially unstable, under-managed, or in its early stages of development or growth. Our inability to implement and manage our expansion strategy successfully may have a material adverse effect on our business and future prospects.

Contractual Obligations and Commitments

We have no significant contractual obligations not fully recorded on our consolidated balance sheets or fully disclosed in the notes to our consolidated financial statements. Additional information regarding our contractual obligations and commitments at September 30, 2020 is provided in the notes to our consolidated financial statements. See "Notes to Condensed Consolidated Financial Statements, Note 10 - Lease Liabilities - Finance and Operating lease and Note 19 - Capital Commitment and Other Service Contractual Obligations".

Material Off-Balance Sheet Arrangements

We do not currently have any off balance sheet arrangements falling within the definition of Item 303(a) of Regulation S-K.

Critical Accounting Policies and Estimates

Our consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America and this requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the reporting period. We base its estimates on historical experience and on various other assumptions that are believed to be reasonable under the circumstances. Accordingly, actual results may differ significantly from these estimates under different assumptions or conditions. We have identified the following critical accounting policies and estimates used by us in the preparation of our financial statements: accounts receivable and allowance for doubtful accounts, leases, property, plant and equipment, recoverability of long lived assets, revenue recognition, income taxes, loss contingencies, and stock-based compensation. These policies and estimates are described in the Company's 2019 Form 10-K.

Item 3. Quantitative and Qualitative Disclosures About Market Risk

Pursuant to Item 305(e) of Regulation S-K (§ 229.305(e)), the Company is not required to provide the information required by this Item as it is a "smaller reporting company," as defined by Rule 229.10(f)(1).

Item 4. Controls and Procedures

(a) Evaluation of Disclosure Controls and Procedures

We maintain disclosure controls and procedures (as such term is defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) that are designed to ensure that information required to be disclosed in our reports filed pursuant to the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the SEC's rules, regulations and related forms, and that such information is accumulated and communicated to our management, including our Chief Executive Officer ("CEO") and Chief Financial Officer ("CFO"), as appropriate, to allow timely decisions regarding required disclosure.

Under the supervision and with the participation of our management, including our CEO and CFO, we conducted an evaluation of the effectiveness of the design and operation of our disclosure controls and procedures as of the end of the period covered by this report. Based on this evaluation, our CEO and CFO concluded that our disclosure controls and procedures were effective as of the end of the period covered by this Form 10-Q.

(b) Changes in internal controls

There were no changes in our internal control over financial reporting (as such term is defined in Rules 13a-15(f) under the Exchange Act) during our most recently completed fiscal quarter that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

PART II—OTHER INFORMATION

Item 1. Legal Proceedings

On or about August 3, 2018, written decisions of administration penalty captioned Shou Guo Tu Zi Fa Gao Zi [2018] No. 291, Shou Guo Tu Zi Fa Gao Zi [2018] No. 292, Shou Guo Tu Zi Fa Gao Zi [2018] No. 293, Shou Guo Tu Zi Fa Gao Zi [2018] No. 294, Shou Guo Tu Zi Fa Gao Zi [2018] No. 295 and Shou Guo Tu Zi Fa Gao Zi [2018] No. 296 (together, the "Written Decisions") were served on Shouguang City Haoyuan Chemical Company Limited ("SCHC") by Shouguang City Natural Resources and Planning Bureau (the "Bureau"), naming SCHC as respondent respectively thereof. The Decisions challenged the land use of Factory nos. 2, 9, 7, 4, 8 and 10, respectively, and alleged, among other things, that SCHC had illegally occupied and used the land in the total area of approximately 52,674 square meters, on which Factory nos. 2, 9, 7, 4, 8 and 10 were built, respectively. The Written Decisions ordered SCHC, among other things, to return the land subject to the Written Decisions to its respective legal owner, restore the land to its original state, and demolish or confiscate all the buildings and facilities thereon and pay monetary penalty of approximately RMB 1.3 million (\$184,000) in the aggregate. Each of the Written Decisions shall be executed within 15 days upon serving on SCHC. Additional interest penalty shall be imposed at a daily rate of 3% in the event that SCHC does not make the monetary penalty payment in a timely manner. Subsequently, the Bureau filed enforcement actions to the People's Court of Shouguang City, Shandong Province (the "Court"), naming SCHC as enforcement respondent and alleged, among other things, that SCHC failed to perform its obligations under each of the Written Decisions within the specified timeframe. The enforcement proceedings sought court orders to enforce the Written Decisions. On May 5, 2019, written decisions of administrative ruling captioned (2019) Lu 0783 Xing Shen No. 384, (2019) Lu 0783 Xing Shen No. 385, (2019) Lu 0783 Xing Shen No. 389, (2019) Lu 0783 Xing Shen No. 390, (2019) Lu 0783 Xing Shen No. 393, and (2019) Lu 0783 Xing Shen No. 394, respectively (together, the "Court Rulings") were made by the Court in favor of the Bureau. The Court orders, among other relief, to enforce each of the Written Decisions, to return each subject land to its legal owner and demolish or confiscate the buildings and facilities thereon and restore the land to its original state within 10 days from the service of the Court Rulings on SCHC. The Court Rulings became enforceable immediately upon service on SCHC on May 5, 2019.

In the last twenty years, to the Company's knowledge, there were no government regulations requiring bromine manufacturers to obtain land use and planning approval document. As such, the Company believes most of the bromine manufacturers in Shouguang City do not have land use and planning approval documents and lease their land parcels from the village associations. They are facing the same issues in connection with land use and planning as the Company.

The Company is in the process of resolving the issues in connection with SCHC's land use and planning diligently. The Company has been in discussions closely with the local government authorities with the help from Shouguang City Bromine Association to seek reliefs and, based on verbal confirmation by local government authorities, believes the administrative penalties imposed by the Bureau according to the Written Decisions are being re-assessed by local government authorities and may be revoked. The Company obtained one confirmation from the local government authorities that the administrative penalty imposed on Factory No. 7, Factory No. 8 and Factory No.10 are being revoked which are waiting for the Court formal approval, and production of Factory No. 7 was allowed to resume in April 2019. In addition, on August 28, 2019, the People's Government of Shandong Province, issued a regulation titled "Investment Project Management Requirements of Chemical Companies in Shandong Province" permitting the construction of facilities on existing sites or infrastructure of bromine manufacturing and other chemical industry-related types of projects (clause 11 of section 3). The Company believes that the goal of the government is to standardize and regulate the industry and not to demolish the facilities or penalize the manufacturers. As of the date of this report, the Company has not been notified by the local government that it will take any measure to enforce the administrative penalties. Based on information known to date, the Company believes that it is remote that the Written Decisions or Court Rulings will be enforced within the expected timeframe and a material penalty or costs and expenses against the Company will result. However, there can be no assurance that there will not be any further enforcement action, the occurrence of which may result in further liabilities, penalties and operational disruption.

Item 1A. Risk Factors

This information has been omitted based on the Company's status as a smaller reporting company

Item 2. Unregistered Sale of Equity Securities and Use of Proceeds

None.

Item 3. Defaults Upon Senior Securities

None.

Item 4. Mine Safety Disclosures

Not applicable.

Item 5. Other Information

None.

Item 6. Exhibits

Exhibit No.	Description
31.1	<u>Certification of Chief Executive Officer pursuant to Rule 13a-14(a) and 15d-14(a), as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.</u>
31.2	<u>Certification of Chief Financial Officer pursuant to Rule 13a-14(a) and 15d-14(a), as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.</u>
32.1	<u>Certification pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.</u>
101	The following financial statements from Gulf Resources, Inc.'s Quarterly Report on Form 10-Q for the quarterly period ended September 30, 2020 formatted in XBRL (Extensible Business Reporting Language): (i) the Consolidated Balance Sheets; (ii) the Consolidated Statements of Operations and Other Comprehensive Income (Loss); (iii) the Consolidated Statements of Changes in Equity; (iv) the Consolidated Statement of Cash Flows; and, (v) the Notes to Consolidated Financial Statements, tagged as blocks of text.

SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

GULF RESOURCES, INC.

Dated: November 16, 2020

By: /s/ Xiaobin Liu

Xiaobin Liu
Chief Executive Officer
(principal executive officer)

Dated: November 16, 2020

By: /s/ Min Li

Min Li
Chief Financial Officer
(principal financial and accounting officer)

Exhibit 31.1

**Certification of Chief Executive Officer
Pursuant to Rule 13A-14(A)/15D-14(A)
of the Securities Exchange Act of 1934**

I, Xiaobin Liu, certify that:

1. I have reviewed this Quarterly Report on Form 10-Q for the period ended September 30, 2020 of Gulf Resources, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officers and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
 - a. designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - b. designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - c. evaluated the effectiveness of registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - d. disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officers and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
 - a. all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - b. any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal controls over financial reporting.

By: /s/ Xiaobin Liu

Xiaobin Liu

Chief Executive Officer and President

Dated: November 16, 2020

Exhibit 31.2

**Certification of Chief Financial Officer
Pursuant to Rule 13A-14(A)/15D-14(A)
of the Securities Exchange Act of 1934**

I, Min Li, certify that:

1. I have reviewed this Quarterly Report on Form 10-Q for the period ended September 30, 2020 of Gulf Resources, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officers and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
 - a. designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - b. designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - c. evaluated the effectiveness of registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - d. disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officers and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
 - a. all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - b. any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal controls over financial reporting.

By: /s/ Min Li

Min Li

Chief Financial Officer

Dated: November 16, 2020

Exhibit 32.1

**CERTIFICATION PURSUANT TO
18 U.S.C. SECTION 1350 AND EXCHANGE ACT RULES 13a-14(b) AND 15d-14(b)
(Section 906 of the Sarbanes-Oxley Act of 2002)**

In connection with the Quarterly Report of Gulf Resources, Inc. on Form 10-Q for the period ended September 30, 2020, as filed with the Securities and Exchange Commission on the date hereof (the "Report"), each of the undersigned do hereby certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that, to the best of his or her knowledge and belief:

- (1) the Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) the information contained in the Report fairly presents, in all material respects, the financial condition and results of the operation of the Company.

Dated: November 16, 2020

By: /s/ Xiaobin Liu
Xiaobin Liu
Chief Executive Officer and President

Dated: November 16, 2020

By: /s/ Min Li
Min Li
Chief Financial Officer